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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended June 30, 1996

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TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 1-12830

BioTime, Inc.

(Exact name of registrant as specified in its charter)

California (State or other jurisdiction of incorporation or organization) 94-3127919 (I.R.S. Employer Identification No.)

935 Pardee Street, Berkeley, California (Address of principal executive offices)

94710 (Zip Code)

Registrant's telephone number, including area code (510) 845-9535

Securities registered pursuant to Section 12(b) of

the Act:

Common Shares, no par value (Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [  $\rm X$  ]

The approximate aggregate market value of voting stock held by nonaffiliates of the registrant was \$41,310,579 as of September 13, 1996.

2,782,071

(Number of Common Shares outstanding as of September 13, 1996)

Documents Incorporated by Reference

Proxy Statement for the Company's 1996 Annual Meeting of Shareholders

PART I

Item 1. Description of Business

Overview

BioTime Inc. is a development stage company engaged in the research and development of aqueous based synthetic solutions that can be used as plasma expanders, blood substitutes during hypothermic (low temperature) surgery, and organ preservation solutions. These products are intended for several important medical applications, including: the emergency treatment of blood loss due to traumatic injury or during surgery; cardiopulmonary bypass surgery; the replacement of very large volumes of a patient's blood during cardiac surgery and neurosurgery that involve lowering the patient's body temperature to hypothermic levels; the preservation of body organs and tissues awaiting transplant; cancer treatment; and other biomedical applications. Because the Company's solutions are synthetic, rather than human blood byproducts, use of the solutions would not pose the risk of transmitting AIDS, hepatitis or other blood borne infectious diseases, and would not have to be matched to a patient's blood type.

The Company's first two blood replacement products are Hextend(R) and PentaLyte,TM which are composed of different hydroxyethyl starches, electrolytes, sugar and a buffer. The Company believes that a solution that sustains the patient's fluid volume and physiological balance, thereby maintaining tissue and organ function, can reduce or eliminate the need for supplemental whole blood and blood plasma. Based upon the results of its laboratory research, the Company has determined that in many emergency care and surgical applications, it is not necessary for the solution to include special oxygen carrying molecules to replace red blood cells. Therefore, the Company has

devoted its efforts to the development of formulations that do not rely upon the use of recombinant DNA or other complex technologies to synthesize and assimilate into solution costly and potentially toxic oxygen carrying molecules such as hemoglobin and perfluorocarbons.

The Company has filed an Investigational New Drug Application ("IND") with the Food and Drug Administration ("FDA") and has received permission to commence Phase III clinical trials of Hextend(R) in approximately 125 patients. These Phase III clinical trials are designed to test whether the use of Hextend(R) can improve patient outcomes by maintaining organ perfusion and preventing the adverse effects of hypovolemia (loss of blood volume) during surgical procedures that often involve a large amount of blood loss. It is expected that Hextend(R) will be tested in a variety of surgical procedures, such as orthopedic, urologic and gastro-intestinal surgery. These clinical trials are expected to begin in October 1996 at the Duke University Medical Center in Durham, North Carolina. Although BioTime has conducted pharmacology and toxicology testing of Hextend,(R) and has compiled a significant amount of data demonstrating the safety and efficacy of Hextend(R) in laboratory testing using animal subjects, the outcome of human trials cannot be predicted with certainty.

The time frame in which the Company will be able to complete the clinical testing necessary and file a New Drug Application ("NDA") for FDA approval depends in part upon the ability of the Company to obtain sufficient financing for that purpose, as well as a manufacturer willing to produce

Hextend(R) in compliance with FDA "good manufacturing practices." The Company is seeking to obtain the necessary financing from one or more pharmaceutical companies that would be capable of manufacturing Hextend(R) for commercial distribution when FDA approval is obtained. See "Manufacturing" and "Government Regulation."

To reduce the capital costs and delays inherent in acquiring or establishing a pharmaceutical manufacturing facility and establishing a marketing organization, the Company will seek contract, licensing or joint venture arrangements with one or more pharmaceutical companies for the production and marketing of the Company's products. If such arrangements cannot be made on acceptable terms, the Company would be required to obtain additional capital to construct or acquire its own manufacturing facilities and establish its own marketing organization. There is no assurance that the Company would be able to raise sufficient capital for those purposes.

The Company was incorporated under the laws of the State of California on November 30, 1990. The Company's principal office is located at 935 Pardee Street, Berkeley, California 94710. Its telephone number at such office is (510) 845-9535.

The Market for Plasma Expanders, Blood Substitutes and Organ Preservation Solutions

The transfusion of human blood or blood products is presently the traditional and only commercially available means for treating patients suffering from severe blood loss requiring the replacement of more than 30% of their blood volume. The transfusion market in the United States consists of two principal segments. The acute blood loss segment, which comprises approximately 60 percent of the transfusion market, includes transfusions required in connection with trauma, surgery and unexpected blood loss. The chronic blood loss segment represents approximately 40 percent of the transfusion market includes transfusions in connection with general medical applications and chronic anemias. Approximately 14 million units of blood were transfused in the United States in 1992, of which approximately 8.5 million units were administered to patients suffering the effects of acute blood loss. Patient charges for the units of blood used in the United States in 1992 for the treatment of acute blood loss were approximately \$2.5 billion.

The use of whole blood or human blood products presents a number of medical risks and logistical problems that could be reduced or eliminated if a safe and effective synthetic plasma expander or blood substitute were available. Transfused blood can only be used in recipients having a blood type compatible with that of the donor. Delays in treatment resulting from the necessity of blood typing prior to transfusion, together with the limited shelf life of blood and the limited availability of certain blood types, impose constraints on the rapid availability of compatible blood for transfusion. Accident victims, wounded soldiers and persons with rare blood types may die while awaiting compatible blood. In addition, clerical error continues to result in transfusion related deaths. The problem of blood type compatibility and availability could be eliminated by the use of a universally compatible synthetic blood plasma. A synthetic product with a long shelf life that could be stored at room temperature would also resolve problems of perishability of whole blood products.

The past decade has seen an increase in the  $\,$  incidence  $\,$  of  $\,$  blood-borne infectious diseases, such

as AIDS and hepatitis B, C, D, E, and F which has heightened the awareness of both health professionals and patients to the inherent risk from blood transfusions. Although new tests have been developed, such tests have not entirely eliminated the risk of infectious blood-borne disease transmission. In addition, despite improved testing standards, human error still results in the release of contaminated units of blood. Furthermore, some infectious diseases are known to contaminate the blood supply but cannot be avoided because no reliable or cost effective diagnostic tests exist. New infectious agents can suddenly appear in the blood supply, and it can take years to develop a reliable test for such agents. Several years elapsed between the appearance of AIDS and the development of a reliable test, and numerous patients contracted AIDS from transfusions during that time. A synthetic blood plasma or blood substitute not derived from human blood products would be advantageous because it could be used without exposing the patient to the risk of infection by a blood-borne disease.

The current blood supply is dependent upon volunteer donors. Increasingly stringent donor- screening criteria have caused the donor pool, and therefore the potential supply of blood, to contract. As a consequence, the cost and intricacy of collecting, testing and storing blood has greatly increased in recent years, and many blood banks have experienced inventory shortages. An improved synthetic blood plasma volume expander that can be manufactured at an economical price would help alleviate the blood shortage problems that arise from dependence upon donated blood.

Organ transplant surgery is a growing field. Approximately 5,000 donors donate organs, and approximately an additional 5,000 donors donate skin, bone and other tissues in the United States each year. As more surgeons have gained the necessary expertise and surgical methods have been refined, the number of transplant procedures has increased, as has the percentage of successful transplants. Organ transplant surgeons and their patients face two major obstacles, namely the shortage of available organs from donors, and the limited amount of time that a transplantable organ can be kept viable between the time it is harvested from the donor and the time it is transplanted into the recipient.

The scarcity of transplantable organs makes them too precious to lose and increases the importance of effective preservation technology and products. Current organ removal and preservation technology generally requires multiple preservation solutions to remove and preserve effectively different groups of organs, and limits preservation times of those organs for transplant use. BioTime is seeking to address this problem by developing a more effective organ preservation solution that will permit surgeons to harvest all transplantable organs from a single donor. The Company believes that preserving the viability of all transplantable organs and tissues simultaneously, at low temperatures, would extend by several hours the time span in which the organs can be preserved prior to transplant.

The Products

Products for Surgery, Plasma Replacement and Emergency Care

Background. Severe blood loss during surgery or from trauma injuries caused by blunt or

penetrating force can cause fatal shock. Whole blood or packed red cells generally cannot be administered to a patient until the patient's blood serum has been typed and sufficient units of compatible blood or red cells can be located. The use of human blood products also poses the risk of exposing the patient to blood borne diseases such as AIDS and hepatitis. While some fluid needs can be temporarily met by various colloid and crystalloid plasma extenders, those solutions are generally not used to replace more than 30% of a patient's blood. The solutions being developed by the Company are intended to be more complete synthetic plasma volume expanders that can replace more than 30% of a patient's blood volume and can provide more of the components necessary to prevent physiological shock during emergency care and surgical procedures.

Synthetic Blood Plasma Expander. The Company is developing Hextend(R), PentaLyteTM and other synthetic plasma expander solutions to treat acute blood loss that occurs during many kinds of surgery, particularly cardiac, orthopedic and gastrointestinal operations. The solutions could also be used by emergency room physicians or by paramedics while the patient is being transported to the hospital to treat acute blood loss in trauma victims. Because BioTime's solutions are synthetic, they could be used without matching the patient's blood type and would not pose the risk of transmitting AIDS, hepatitis or other blood borne infectious diseases.

Hextend(R) , PentaLyteTM and BioTime's other solutions contain constituents that may prevent or reduce the physiological imbalances that can impair or inhibit blood clotting and cardiac function in acute blood loss patients. Hextend(R) and PentaLyteTM are similar formulations, except that Hextend(R) uses a high molecular weight hydroxyethyl starch (hetastarch) whereas PentaLyteTM uses a low molecular weight hydroxyethyl starch (pentastarch). The higher molecular hetastarch is retained in the blood longer than the lower molecular weight pentastarch, which may make Hextend(R) the product of choice when a larger volume of plasma expander or blood substitute for low temperature surgery is needed or where the patient's ability to regenerate his own blood after surgery is compromised. PentaLyte,TM with its lower molecular weight pentastarch, would be eliminated from the blood faster than Hextend(R) and might be used when less plasma expander is needed or where the patient is more capable of guickly regenerating lost blood.

BioTime has not attempted to synthesize potentially toxic and costly oxygen carrying molecules such as hemoglobin because the loss of fluid volume and physiological balance may contribute as much to shock as the loss of the oxygen carrying component of the blood. Surgical and trauma patients are routinely given supplemental oxygen and retain a substantial portion of their own red blood cells, so the lack of oxygen carrying molecules in the Company's solutions should not pose a significant contraindication to use.

Experiments by BioTime scientists have demonstrated that laboratory animals are able to survive at normal temperatures and without supplemental oxygen when more than two-thirds of their circulating blood volume is replaced by BioTime's artificial plasma solution, Hextend(R) and PentaLyteTM. When animals are placed in an oxygen rich environment, they are able to survive at normal temperatures when even more of their circulating blood volume is replaced by Hextend(R).

BioTime has a cooperative research program with the Department of Surgery at the Metropolitan Hospital Center in New York City to test the potential usefulness of Hextend(R) and

PentalyteTM as trauma care products. In a series of laboratory animal experiments, researchers at Metropolitan Hospital have shown the ability of Hextend(R) and PentalyteTM to replace blood lost due to severe bleeding. Results from certain of these tests indicate that Hextend(R) and PentalyteTM may prove more effective at maintaining blood calcium levels than a leading commercially available plasma extender when used to replace large volumes of blood. Calcium can be a significant factor in regulating blood clotting and cardiac function. Results from other in vitro tests of Hextend(R) indicate that Hextend(R) does not alter the activity of a number of specific blood clotting factors, other than by simple hemodilution.

### Products for Hypothermic Surgery

Background. Approximately 400,000 coronary bypass and other open heart surgeries are performed in the United States annually, and approximately 18,000 aneurysm surgeries and 4,000 arterio-venous malformation surgeries were performed in the United States during 1989. Those procedures often require the use of cardio-pulmonary bypass equipment to do the work of the heart and lungs during the surgery. During open heart surgery and surgical procedures for the treatment of certain cardiovascular conditions such as large aneurysms, cardiovascular abnormalities and damaged blood vessels in the brain, surgeons must temporarily interrupt the flow of blood through the body. Interruption of blood flow can be maintained only for short periods of time at normal body temperatures because many critical organs, particularly the brain, are quickly damaged by the resultant loss of oxygen. As a result, certain surgical procedures are performed at low temperatures because lower body temperature helps to minimize the chance of damage to the patient's organs by reducing the patient's metabolic rate, thereby decreasing the patient's needs during surgery for oxygen and nutrients which normally flow through the blood.

Current technology limits the degree to which surgeons can lower a patient's temperature and the amount of time the patient can be maintained at a low body temperature because blood, even when diluted, cannot be circulated through the body at near-freezing temperatures. As a result, surgeons face severe time constraints in performing surgical procedures requiring blood flow interruption, and those time limitations prevent surgeons from correcting certain cardiovascular abnormalities.

Cardio-Pulmonary Bypass Solution. BioTime plans to test the use of Hextend(R) as cardio-pulmonary bypass circuit priming solutions. In order to perform heart surgery, the patient's heart must be stopped and mechanical apparatus is used to oxygenate and circulate the blood. The cardio-pulmonary bypass apparatus requires a blood compatible fluid such as Hextend(R) to commence and maintain the process of diverting the patient's blood from the heart and lungs to the mechanical oxygenator and pump.

BioTime believes that Hextend(R) will maintain blood pressure and physiological balance better than the solutions presently used as bypass priming solutions. Approximately 1.5 to 2 liters of Hextend(R) would be used for each bypass operation. Based upon the number of coronary bypass operations performed, the potential market for Hextend(R) as bypass circuit priming solutions in the United States would be 600,000 to 800,000 liters annually.

Low Temperature Blood Substitute Solution. The Company is also developing Hextend(R) as a low temperature blood substitute that will be used to replace all of a patient's circulating blood volume to permit the rapid and profound cooling of patients in the performance of surgery in hypothermic bloodless conditions. Although surgeons are already using other solutions to supplement the blood during the performance of certain limited surgical procedures, the Company is not aware of any complete blood-substitution procedures in current surgical practice.

Hextend(R) would be introduced into the patient's body during the cooling process. Once the patient's body temperature is near ice cold levels, and the heart and brain are temporarily arrested, the surgeon would perform the operation. During the surgery, the solutions may be circulated throughout the body in place of blood, or the patient's circulation may be arrested for a period of time if an interruption of fluid circulation is required in order to perform the surgical procedure. Upon completion of the surgery, the patient would be slowly warmed, the patient's blood would be reintroduced into the patient's vascular system and then warmed further.

The Company believes that low temperature bloodless surgery would be primarily suitable for open heart operations, operations to repair major vascular disorders such as aneurysms, and removal of tumors from the brain, head, neck or heart. Based upon laboratory studies using baboons and dogs, BioTime has developed protocols for using Hextend(R) to replace all of the subject's blood for one to four hours at temperatures ranging from 10oC to 1oC. BioTime has begun a series of laboratory studies testing the use of the solution in low temperature open chest cardiac surgery in dogs. The purpose of these studies is to develop protocols for aortic surgery and other cardio-vascular procedures in human patients.

Minimally Invasive Cardiac Surgery. Cardiac surgeons are working to develop procedures to repair damaged coronary arteries and heart valves using optically guided instruments that can be inserted into the heart through blood vessels or small incisions, without the need to open the patient's chest cavity. BioTime believes that Hextend(R) may be useful in these minimally invasive closed chest cardiac procedures because the solution is transparent and if it were used to completely replace blood at low temperatures it would permit surgeons to use their optically guided instruments inside the heart or blood vessels without having their view obstructed by red blood. BioTime intends to conduct a series of laboratory studies using animal subjects to test the utility of Hextend(R) as a low temperature blood substitute in such procedures.

# Organ Transplant Products

Background. Organ transplant surgery is a growing field. Approximately 5,000 donors donate organs, and approximately an additional 5,000 donors donate skin, bone and other tissues in the United States each year. As more surgeons have gained the necessary expertise and surgical methods have been refined, the number of transplant procedures has increased, as has the percentage of successful transplants.

A significant problem that arises frequently in the field of organ transplant surgery is the inability to recover more than a few viable organs from a donor. Currently, surgeons use different

preservation solutions for different organs or different groups of organs. As a result, a separate procedure using a different preservation solution is required to preserve and remove each organ, or system of related organs. The removal of one organ can impair the viability of other organs. Available technology does not permit surgeons to keep the remaining organs viable within the donor's body for a significant time after the first organ is removed.

Another problem in the field of organ transplant surgery is the timely matching and delivery of compatible organs from donors to recipients. Currently, an organ available for transplant is flushed with an ice cold solution during the removal process to deactivate the organ and preserve its tissues, and then the organ is transported on ice to the donee. The ice cold solutions currently used, together with transportation on ice, keep the organ healthy for only a short period of time. For example, the storage time for hearts is limited to approximately six hours. Because of the short time span available for removal and transplant of an organ, potential organ donees often fail to receive the needed organs.

Multi-Organ Preservation. The Company is seeking to develop Hextend(R) for use as a single solution that can simultaneously preserve all of a single donor's organs. When used as an organ preservation solution, Hextend(R) would be perfused into the donor's body while the body is chilled, thereby eliminating an undesirable condition called "warm ischemia," caused when an organ is warm while its blood supply is interrupted. The use of Hextend(R) in conjunction with the chilling of the body should help to slow down the process of organ deterioration by a number of hours so that a surgeon can remove all organs for donation and transplant. The Company's current estimates are that each such preservation procedure could require as much as 50 to 100 liters of Hextend(R).

The Company believes that the ability to replace an animal's blood with the Company's solution, to maintain the animal at near freezing temperatures for several hours, and then revive the animal, would demonstrate that the solution could be used for multi-organ preservation. Company scientists have revived animals after more than six hours of cold blood-substitution, and have observed heart function in animals maintained cold and blood-substituted for more than eight hours. An objective of the Company's research and development program is to extend the time span in which animal subjects can be maintained in a cold, blood-substituted state before revival or removal of organs for transplant purposes. Organ transplant procedures using animal subjects could then be conducted to test the effectiveness of Hextend(R) as an organ preservative.

# Other Potential Uses of BioTime Solutions

Long-term Tissue and Organ Banking. The development of marketable products and technologies for the preservation of tissues and vital organs for weeks and months is a long-range goal of the Company's research and development plan. To permit such long-term organ banking the Company may attempt to develop products and technologies that can protect tissues and organs from the damage that occurs when human tissues are subjected to subfreezing temperatures. Proprietary solutions and protocols have already been developed by the Company which allow liquid nitrogen storage of full thickness rat and hamster skin grafts with subsequent survival following transplantation to host animals.

 $\operatorname{\texttt{Cold-Protected}}$  Chemotherapy. Isolated regional perfusion of anti-cancer drugs has been

used to treat melanoma of the limbs, and inoperable tumors of the liver. The Company believes that employing such a procedure while the patient is kept in ice-cold blood-substitution may allow high doses of toxic anti-cancer drugs to be directed at disseminated, inoperable tumors within vital organs. Keeping the rest of the patient in a cold, blood substituted state may reduce or eliminate the circulation of the toxic drugs to healthy tissues.

BioTime considers such surgical techniques to be a longer range goal of its research and development program for hypothermic surgery products. Use of this complex technology in the practice of oncology can occur only after ice-cold blood-substitution has advanced to an appropriate level of safety and effectiveness.

# Research and Development Strategy

From inception through June 30, 1996, the Company has spent \$4,773,028 on research and development. The greatest portion of BioTime's research and development efforts have been devoted to the development of Hextend(R) and other solutions for multi-organ preservation, low temperature surgery, conventional surgery and emergency care. A lesser portion of the Company's research and development efforts have been devoted to developing solutions and protocols for storing organs and tissues at subfreezing temperatures. In the future the Company may explore other applications of its products and technologies, including cancer chemotherapy. As the first products achieve market entry, more effort will be expended to bring the next tier of products to maturity.

One major focus of the Company's research and development effort has been on products and technology to extend the time animals can be kept cold and blood-substituted, and then revived without physical impairment. An integral part of that effort has been the development of techniques and procedures or "protocols" for use of the Company's products. A substantial amount of data has been accumulated through animal tests, including the proper drugs and anesthetics, the temperatures at which blood should be removed and restored, solution volume, the temperature range for maintaining circulatory arrest, and the rate at which the subject should be rewarmed.

Experiments intended to test the efficacy of the Company's blood substitute solutions and protocols for surgical applications involve replacing the animal's blood with low temperature blood substitute solution, maintaining the animal in a cold blood-substituted state for a period of time, and then attempting to revive the animal. Experiments for multi-organ preservation involve the maintenance of the animal subjects at cold temperatures for longer periods of time than would be required for many surgical applications, followed by transplant procedures to test the viability of one or more of the subject's vital organs.

The Company is conducting experiments, using both small and large animals, at hospital and medical school research facilities. These collaborative research programs are testing solutions and protocols developed in the Company's laboratories and, in some cases, comparing the efficacy of the Company's blood substitute solutions with commercially available FDA approved products manufactured by other companies. The Company intends to continue to foster relations with research hospitals and medical schools for the purpose of conducting collaborative research projects because

it believes that such projects will introduce the Company's potential products to members of the medical profession and provide the Company with objective product evaluations from independent research physicians and surgeons.

It is the Company's policy to retain all patent and intellectual property rights to its products, including any improvements that may be derived or refined from Company financed research programs. However, to obtain funding for additional research and development for pre-clinical and clinical studies, the Company may seek to enter into joint venture, licensing, or other collaborative arrangements with pharmaceutical companies. There is no assurance that any such arrangements can be made.

### Manufacturing

# Facilities Required

The Company has sufficient equipment, space and personnel needed to synthesize the quantities of Hextend(R) used in its research activity, but the Company does not have facilities to manufacture the solution in commercial quantities, or under "good manufacturing practice" required by the FDA. Any products that are approved by the FDA will have to be manufactured according to "good manufacturing practices" in commercial quantities, and with sufficient stability to withstand the distribution process, and in compliance with such federal and state regulatory requirements as may be applicable. The active ingredients and component parts of the products must be either USP or themselves manufactured according to "good manufacturing practices". In order to obtain FDA approval for the sale of its synthetic blood plasma volume expander, blood substitute and organ preservation solutions, the Company will be required to conduct clinical trials using products manufactured according to good manufacturing practices, at a facility that has passed FDA inspection. Accordingly, the Company will need to enter into product manufacturing arrangements with an established pharmaceutical company or the Company will have to acquire its own manufacturing facility.

Through an agreement with McGaw, Inc., a subsidiary of IVAX Corporation, BioTime has obtained approximately 6,000 liters of Hextend(R) for use in human clinical trials and in stability, pharmacology and toxicology testing. Discussions are continuing with McGaw and other pharmaceutical companies regarding the commercial manufacture and marketing of Hextend,(R) PentalyteTM and other BioTime blood plasma volume expander and blood replacement products.

Acquiring a manufacturing facility would involve significant expenditure of time and money for design and construction of the facility, purchasing equipment, hiring and training a production staff, purchasing raw material and attaining an efficient level of production. To avoid the incurrence of those expenses and delays, the Company is seeking contract, licensing or joint venture arrangements with established pharmaceutical companies for the production of the Company's products. In joint ventures or licensing arrangements that include marketing rights, the participating pharmaceutical company would be entitled to a large portion of the profits from sales to end users or would pay the Company a royalty on net sales.

If contractual arrangements for the manufacture of the Company's products cannot be made on terms acceptable to the Company, the Company would be required to establish its own production facilities. Although the Company has not determined the cost of constructing production facilities that meet FDA requirements, it expects that the cost would be substantial, and that the Company would need to raise additional capital in the future for that purpose. There can be no assurance that the Company will be able to obtain the capital required for the acquisition of production facilities, or that satisfactory arrangements will be made with third parties to manufacture and distribute any products.

### Raw Materials

Although most ingredients in the products being developed by the Company are readily obtainable from multiple sources, the Company knows of only a few manufacturers of the hydroxyethyl starches that serve as the active ingredient in Hextend(R) and Pentalyte(TM). One of the hydroxyethyl starch manufacturers is McGaw, Inc., which has produced limited quantities of Hextend(R) for BioTime's use in clinical trials.

BioTime is pursuing discussions with McGaw and other hydroxyethyl starch manufacturers to obtain commercial quantities of hydroxyethyl starch or Hextend(R) and PentaLyte.(TM) However, McGaw and other manufacturers produce hydroxyethyl starch for use in plasma expanders with which Hextend(R) and PentaLyte(TM) might compete and there is no assurance that any of those manufacturers will be willing to provide hydroxyethyl starch to BioTime or to manufacture and market Hextend,(R) PentaLyte(TM) or other products under a license from BioTime.

If the Company is unable to secure a supply or production agreement with one of the known manufacturers, the Company would have to acquire a manufacturing facility and the technology to produce hydroxyethyl starch according to "good manufacturing practices." The possibility of producing hydroxyethyl starch through a co-operative effort with a small, independent starch manufacturer is also being considered. The Company would have to raise additional capital to participate in the development and acquisition of the necessary production technology and facilities.

If arrangements cannot be made for a source of supply of hydroxyethyl starch, BioTime would have to reformulate its solutions to use one or more other starches that are more readily available. In order to reformulate its products, the Company would have to perform new laboratory testing to determine whether the alternative starches could be used in a safe and effective synthetic plasma, blood substitute or organ preservation solution. If needed, such testing would be costly to conduct and would delay the Company's product development program, and there is no certainty that any such testing would demonstrate that an alternative ingredient, even if chemically similar to the one currently used by BioTime, would be as safe or effective in BioTime's solutions.

#### Marketing

The Company has not established a marketing and sales organization, but it may need to do so if it obtains FDA approval for commercial production of its products. The Company's proposed products and services are intended for sale to hospitals, medical centers and scientists engaged in the practice of specific areas of medicine or medical research, including transplantation, neurosurgery, cardiovascular surgery, anesthesiology, oncology, emergency room and trauma care, critical care, and biomedical research.

The Company intends to seek contract, licensing or joint venture arrangements with established pharmaceutical companies for marketing the Company's products. Although such arrangements could permit the Company to receive revenues from the sale of its products expeditiously and with lower costs, the Company would have to share those revenues with the participating pharmaceutical companies. There can be no assurance that any pharmaceutical companies will be willing to enter into marketing arrangements on terms acceptable to the Company.

If the Company does not enter into licensing or other arrangements for the sale of its products by one or more pharmaceutical companies, the Company would have to establish its own marketing organization. Due to the complexity of the technologies being developed by the Company, prospective end-users will have to be trained in the proper use of products that the Company may develop.

In order to market any new products it may develop, the Company also plans to publish studies in scientific journals, and to present studies and the results of its work at meetings of medical and scientific professional organizations. BioTime also will continue to seek opportunities to conduct research in collaboration with well-known institutions and to demonstrate its work at scientific conventions.

### Government Regulation

The FDA will regulate the Company's proposed products as drugs, biologicals, or medical devices, depending upon such factors as the use to which the product will be put, the chemical composition and the interaction of the product on the human body. Products that are intended to be introduced into the body, such as blood substitute solutions for low temperature surgery and plasma expanders, will be regulated as drugs but will also be reviewed by the FDA staff responsible for evaluating biologicals.

The Company's human drug products will be subject to rigorous FDA review and approval procedures. After testing in animals, an Investigational New Drug (IND) application must be filed with the FDA to obtain authorization for human testing. Extensive clinical testing, which is generally done in three phases, must then be undertaken at a hopital or medical center to demonstrate optimal use, safety and efficacy of each product in humans. Each clinical study is conducted under the auspices of an independent Institutional Review Board ("IRB"). The IRB will consider, among other things, ethical factors, the safety of human subjects and the possible liability of the institution. The

time and expense required to perform this clinical testing can far exceed the time and expense of the research and development initially required to create the product. No action can be taken to market any therapeutic product in the United States until an appropriate New Drug Application ("NDA") has been approved by the FDA. Even after initial FDA approval has been obtained, further studies may be required to provide additional data on safety or to gain approval for the use of a product as a treatment for clinical indications other than those initially targeted. In addition, use of these products during testing and after marketing could reveal side effects that could delay, impede or prevent FDA marketing approval, resulting in a FDA ordered product recall, or in FDA imposed limitations on permissible uses.

The FDA also regulates the manufacturing process of pharmaceutical products and requires that a portion of the clinical trials for new products be conducted using products produced in compliance with "good manufacturing practices." See "Manufacturing."

Sales of pharmaceutical products outside the United States are subject to foreign regulatory requirements that vary widely from country to country. Even if FDA approval has been obtained, approval of a product by comparable regulatory authorities of foreign countries must be obtained prior to the commencement of marketing the product in those countries. The time required to obtain such approval may be longer or shorter than that required for FDA approval.

# Patents and Trade Secrets

On April 18, 1995, the Company was granted a United States Patent which protects methods for using BioTime's proprietary solutions, including the use of Hextend(R) and PentaLyteTM to replace blood. Claims include the use of the solutions at normal and hypothermic (below normal) body temperatures as plasma expanders, and for increasing circulation of a hypovolemic (acute blood loss) patient. Additional patent applications have been filed in the United States and certain other countries for Hextend(R) and other solutions. These patent applications include claims for patent protection of the composition of the Company's solutions and patent protection of methods of using the solutions. The Company also holds a United States Patent on its microcannula.

The Company has been informed that 62 additional claims in two patent applications have been allowed; and patents are expected to issue within the next six months. There is no assurance that any additional patents will be issued, or that any patents now held or later obtained by the Company will not be successfully challenged by third parties and declared invalid or infringing of third party claims. Further, the enforcement of patent rights often requires the prosecution of litigation against third party infringers, and such litigation can be costly to pursue.

While the Company believes that the protection of patents and licenses is important to its business, the Company also will rely on trade secrets, know-how and continuing technological advancement to maintain its competitive position. The Company has entered into intellectual property, invention and non-disclosure agreements with its employees and it is the Company's practice to enter into confidentiality agreements with its consultants. There can be no assurance, however, that these measures will prevent the unauthorized disclosure or use of the Company's trade secrets

and know-how or that others may not independently develop similar trade secrets and know how or obtain access to the Company's trade secrets, know-how or proprietary technology. If, in the future, the techniques for use of the Company's products become widely known through academic instruction or publication, patent protection would become more important as a means of protecting the Company's market share for its products.

# Licensed Products and Technology

The Company has obtained from Cryomedical Sciences, Inc. ("CMSI") a royalty free, non-exclusive license to make, have made, use and sell certain experimental hypothermic blood substitute solutions for cryonics, cancer and AIDS research and treatment. The licensed solutions were developed by three of BioTime's scientists while they were employed by CMSI before BioTime was founded. The license granted by CMSI will terminate if Paul Segall, Harold Waitz, Hal Sternberg, Judith Segall, Lawrence Cohen, Donna Cohen, Victoria Bellport, Alan Gelband, Trans Time, Inc. (a corporation in which certain officers and directors of BioTime own an interest) and Ronald Barkin in the aggregate do not own at least 33-1/3% of the Company's Common Shares which are not sold to the public or otherwise owned by public shareholders (the "Insiders' Shares"). As of June 30, 1996, such persons owned an aggregate of 596,165 shares, representing 98% of the Insiders' Shares. The license is not assignable or transferable.

The technology and solutions licensed from CMSI were used by the Company's scientists in its initial experiments. However, the Company has developed its own patented blood substitute and organ preservation solutions, and is no longer using CMSI's solutions in its research and development program and does not intend to pursue the commercial exploitation of those licensed solutions.

# Competition

If successfully developed, the Company's solutions will compete with the plasma volume expanders and organ preservation solutions presently manufactured by established pharmaceutical companies, and with human blood products. For example, DuPont Pharmaceuticals presently markets Hespan,(R) an artificial plasma volume expander, and Viaspan,(TM) a solution for use in the preservation of kidneys, livers and pancreases for surgical transplant. Other blood plasma replacement products are being developed, and clinical trials have either begun or are expected to begin in the near future for some of these products, including Pentaspan(TM) (a solution used for the collection of red blood cells from patients) and a genetically engineered human albumin. To compete with new and existing plasma expanders, the Company is developing products that contain constituents that may prevent or reduce the physiological imbalances that can affect the patient's tissue and organ function. To compete with existing organ preservation solutions, the Company is seeking to develop a solution that can be used to preserve all organs simultaneously and for long periods of time.

CMSI, which was founded by four of the Company's executive officers and directors, is attempting to develop blood substitution and cold protecting solutions for low temperature surgery,

for organ preservation and for the treatment of trauma victims. Somatogen, Inc. is developing a synthetic hemoglobin blood substitute that may also have application in bloodless surgery, in treatment of trauma victims, and in organ preservation. A number of other companies are known to be developing artificial hemoglobin and other synthetic red blood cell substitutes and technologies that may compete directly with the products and technologies that the Company is developing. In general, red cell substitutes are more expensive to produce and potentially more toxic than Hextend(R) and PentaLyte.TM Some of these competing companies have substantially larger research facilities and technical staffs and greater financial and marketing resources than BioTime.

Generic plasma expanders intended to compete with HespanTM have recently been introduced in the United States market. As a result, competition in the plasma expander market has intensified and wholesale prices have declined. Competition in the areas of business targeted by the Company is likely to intensify as new products and technologies reach the market. Superior new products are likely to sell for higher prices and generate higher profit margins once acceptance by the medical community is achieved. Those companies that are successful in introducing new products and technologies to the market first may gain significant economic advantages over their competitors in the establishment of a customer base and track record for the performance of their products and technologies. Such companies will also benefit from revenues from sales which could be used to strengthen their research and development, production, and marketing resources. All companies engaged in the medical products industry face the risk of obsolescence of their products and technologies as more advanced or cost effective products and technologies are developed by their competitors. As the industry matures, companies will compete based upon the performance and cost effectiveness of their products.

# **Employees**

As of June 30, 1996, the Company employed nine persons on a full-time basis and two persons on a part-time basis. Three of the full-time employees hold Ph.D. or Masters Degrees in one or more fields of science.

# Item 2. Facilities

The Company presently occupies an approximately 5,200 square foot office and laboratory facility in Berkeley, California under a lease that will expire on May 31, 1997, subject to the Company's option to renew the lease for an additional 24 month period. The current rent is \$5,000 per month. If the Company exercises its renewal option, rent during the option period will be \$5,300 per month, plus the cost of utilities. This facility serves as the Company's principal executive office and laboratory for small animal experiments.

The Company uses, on a fee per use basis, facilities for surgical research on animals at an unaffiliated privately run research center located in Winters, California. Contracting for the use of research facilities has enabled the Company to initiate its research projects without the substantial capital cost, overhead costs and delay associated with the acquisition and maintenance of a modern animal surgical research facility.

# Item 3. Legal Proceedings.

The Company is not presently involved in any material litigation or proceedings, and to the Company's knowledge no such litigation or proceedings are contemplated.

Item 4. Submission of Matters to a Vote of Security Holders.

Not applicable.

# PART II

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters.

The Company's Common Shares are traded in the over-the-counter market on the NASDAQ Small Cap Market System under the symbol BTIM, and on the Boston Stock Exchange under the symbol BTM. The closing price of the Company's Common Shares on the NASDAQ Small Cap Marker System on September 13, 1996 was \$19.

The following table sets forth the range of high and low bid prices for the Common Shares for the fiscal years ended June 30, 1995 and 1996, based on transaction data as reported on the NASDAQ Small Cap Market System.

Quarter Ended	High	Low
September 30, 1994	\$ 3 1/8	\$ 2
December 31, 1994	2 3/8	1 3/4
March 31, 1995	1 15/16	1 3/8
June 30, 1995	1 7/8	1 3/8
September 30, 1995	5 3/8	1 1/4
December 31, 1995	4 3/8	2 3/8
March 31, 1996	10 1/8	2 5/8
June 30, 1996	22 1/4	8 1/4

As of August 12, 1996, there were 118 shareholders of record of the Common Shares based upon information from the Registrar and Transfer Agent.

The Company has paid no dividends on its Common Shares since its inception and does not plan to pay dividends on its Common Shares in the foreseeable future.

# Item 6. Selected Financial Data

The selected financial data as of June 30, 1996 and 1995 and for three years ended June 30, 1996 and the period from inception (November 30, 1990) to June 30, 1996 presented below have been derived from the financial statements of the Company which have been audited by Deloitte & Touche LLP, independent auditors, as stated in their report appearing elsewhere herein (which expresses an unqualified opinion and includes an explanatory paragraph related to the development stage of the Company's operations). The selected financial data should be read in conjunction with the Company's financial statements and notes thereto and "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONAND RESULTS OF OPERATIONS" included elsewhere.

Statement of Operations Data:

			Ju	ne 30,			•	er 30, 1990) e 30, 1996
-		1996 		1995		1994		
EXPENSES: Research and development General and administrative	;	\$(1,142,168) (954,049)	\$	(1,791,698) (808,432)	\$	(777,668) (931,439)		(4,773,028) (4,020,775)
Total expenses	(2,096,217)			(2,600,130) (1,709,10		(1,709,107)	(8,793,803	
INCOME: Interest Other		127,212 3,760		218,416 3,967		152,438 9,716		678,698 50,634
Total Income		130,882		222,383		162,154		729,332
Net loss	\$	1,965,335)	\$	(2,377,747)	\$	(1,546,953)	\$	(8,064,471)
Net loss per share	\$	(.75)	\$	(.90)	\$	(.76)	\$	(4.14)
Shares used in calculating per share data	==:	2,609,244	==	2,633,464	==	2,046,445	====	1,947,448

Period from Inception

# Balance Sheet Data:

			Jun	e 30,	
-	19	96 		1995	 1994
Cash, cash equivalents and short term investments Working Capital Total assets Shareholders' equity	2, 2,	443,121 727,986 968,474 839,245	\$	3,440,896 3,180,200 3,610,330 3,231,603	\$ 5,719,046 5,780,949 5,909,050 5,799,379

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Overview 0

Since its inception in November 1990, the Company has been engaged primarily in research and development activities. The Company has not yet generated significant operating revenues, and as of June 30, 1996 the Company had incurred a cumulative net loss of \$8,064,471.

Most of the Company's research and development efforts have been devoted to the development of Hextend(R) and PentaLyte.TM The Company has filed an IND with the FDA and has received permission to commence Phase III clinical trials of Hextend(R) in human patients. These clinical trials are expected to begin in October 1996 at the Duke University Medical Center in Durham, North Carolina. Additional studies are being designed to assess the value of Hextend(R) in other surgical applications. The costs of such clinical trials and other studies may be substantial, and it might be necessary for the Company to obtain additional financing in order to complete these studies.

In order to bring other new products, such as Pentalyte,TM to the medical market place, it will be necessary for the Company to file an IND with the FDA and to conduct clinical trials of each new product. The cost of preparing those IND filings and conducting those clinical trials is not presently determinable. It may be necessary for the Company to obtain additional financing in order to complete any clinical trials that may begin for its new products.

The Company plans to continue to provide funding for its laboratory testing programs at selected medical schools and hospitals for the purpose of developing additional uses of Hextend,(R) PentaLyteTM and other new products, but the amount of research that will be conducted at those institutions will depend upon the extent to which the Company can raise sufficient capital for research in addition to the funding required for the clinical testing of new products. If funding for collaborative research at medical schools and hospitals is curtailed, the Company will have to rely on in-house research, using small laboratory animals and less sophisticated surgical procedures.

To address its anticipated need for manufacturing and marketing resources, the Company is continuing to identify domestic and international pharmaceutical companies that, based upon their current product lines and resources, might be able to manufacture and market the Company's products if and when the necessary regulatory approvals are obtained. The acquisition of the Company's own production facilities and the development of the Company's own marketing organization is also being considered in the event that production and marketing arrangements cannot be made with established pharmaceutical companies on terms that the Company deems advantageous. Additional capital will be required in order for the Company to acquire its own production facilities and marketing organization.

Because the Company's research and development expenses, clinical trial expenses, and production and marketing expenses will be charged against earnings for financial reporting purposes, management expects that losses from operations will continue to be incurred for the foreseeable future.

Years Ended June 30, 1996 and June 30, 1995

From inception (November 30, 1990) through June 30, 1996, the Company generated \$729,332 of revenues, comprised of \$50,634 from the sale of products and services, and \$678,698 in interest. For the year ended June 30, 1996, the Company generated \$130,882 of revenues, including \$3,670 from the sale of products, and \$127,212 in interest. For the year ended June 30, 1995, the Company generated total revenues of \$222,383, comprised of \$3,967 from the sale of microcannulas and solutions for research purposes, and \$218,416 in interest. The decrease in interest income is attributable to the decrease in cash and cash equivalents from 1995 to 1996. Limited test marketing of the Company's laboratory research equipment, through advertisements in trade publications, has resulted in sales of a small number of microcannulas. Although the Company may continue to test market its laboratory research equipment, and to promote its ability to perform research services, the Company's ability to generate substantial operating revenue depends upon its success in developing and marketing its blood substitute and organ preservation solutions and technology for medical use.

From inception (November 30, 1990) through June 30, 1996, the Company incurred \$4,773,028 of research and development expenses, including salaries, supplies and other expense items. Research and development expenses decreased to \$1,142,168 for the year ended June 30, 1996, from \$1,791,698 for the year ended June 30, 1995. The decrease in research and development expenses is attributable to a decrease in the number and scope of research collaborations the Company is sponsoring, since there has been a shift in the focus of the Company from research to clinical studies. It is expected that research and development expenses will increase as the Company commences clinical testing of Hextend(R).

From inception (November 30, 1990) through June 30, 1996, the Company incurred \$4,020,775 of general and administrative expenses. General and administrative expenses increased to \$954,049 for the year ended June 30, 1996, from \$808,432 for the year ended June 30, 1995. This increase is primarily attributable to an amortized expense of \$143,000 associated with a two year agreement the Company entered into with a financial advisor in exchange for warrants to purchase the Company's common shares (See Note 5 to the accompanying financial statements). Otherwise, general and administrative expenses decreased, due to a general concentration of resources and personnel on development and testing of the Company's products.

Years Ended June 30, 1995 and June 30, 1994

For the year ended June 30, 1995, the Company generated total revenues of \$222,383, comprised of \$3,967 from the sale of microcannulas and solutions for research purposes, and \$218,416 in interest. For the year ended June 30, 1994, the Company had total revenues of

\$162,154, comprised of \$9,716 from the sale of products and services, and \$152,438 in interest. During March 1994, the Company completed a second public offering of its common shares. The increase in interest income in fiscal year 1995 over fiscal year 1994 is attributable to the increase in cash from the public offering and investment of the offering proceeds.

Research and development expenses increased to \$1,791,698 for the year ended June 30, 1995, from \$777,668 for the year ended June 30, 1994. The increase in research and development expenses is attributable to an increase in the scope of Company sponsored research collaborations, the manufacturing of two lots of Hextend(R) solution under "good manufacturing practices," and the initiation of stability, toxicology and pharmacology studies needed for filing of the Company's first Investigational New Drug application (IND).

General and administrative expenses decreased to \$808,432 for the year ended June 30, 1995 from \$931,439 for the year ended June 30, 1994. The decrease in general and administrative expenses is due largely to a focus of resources and personnel to development and testing of the Company's products.

#### Taxes

At June 30, 1996, the Company had a cumulative net operating loss carryforward of approximately \$7,866,000 for federal income tax purposes.

# Liquidity and Capital Resources

Because of the developmental nature of the Company's business, it is unlikely that in the near future the Company will be able to generate internally the funds necessary to carry on its planned operations. The Company expects that its cash on hand will be sufficient to finance the Company's operations for the next 12 months. Since inception, the Company has financed its operations through the sale of equity securities. Presently, the Company is seeking financing from pharmaceutical and medical device companies that may be interested in licensing or otherwise acquiring marketing rights to Hextend(R) and other BioTime products. Financing may also be obtained through additional public or private offerings of equity and debt securities.

The future availability and terms of equity and debt financings and collaborative arrangements with industry partners cannot be predicted. The unavailability or inadequacy of financing to meet future capital needs could force the Company to modify, curtail, delay or suspend some or all aspects of its planned operations.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA INDEX TO FINANCIAL STATEMENTS

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Statements of Shareholders' Equity	26-27
Statements of Cash Flows	28-29
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#### INDEPENDENT AUDITORS' REPORT

Board of Directors and Shareholders BioTime, Inc.

We have audited the accompanying balance sheets of BioTime, Inc. (a development stage company) as of June 30, 1996 and 1995, and the related statements of operations, shareholders' equity, and cash flows for the period from November 30, 1990 (inception) to June 30, 1996 and for each of the three years in the period ended June 30, 1996, These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of BioTime, Inc. as of June 30, 1996 and 1995, and the results of its operations and its cash flows for the period from November 30, 1990 (inception) to June 30, 1996 and for each of the three years in the period ended June 30, 1996 in conformity with generally accepted accounting principles.

The Company is in the development stage as of June 30, 1996. As discussed in Note 1 to the financial statements, successful completion of the Company's product development program and ultimately the attainment of profitable operations is dependent upon future events, including maintaining adequate financing to fulfill its development activities, obtaining regulatory approval for products ultimately developed, and achieving a level of sales adequate to support the Company's cost structure.

DELOITTE & TOUCHE LLP Oakland, California August 8, 1996

# BIOTIME, INC. (A Development Stage Company)

# BALANCE SHEETS

ASSETS	June 30				
		1996		1995	
CURRENT ASSETS Cash and cash equivalents (Note 2) Research and development supplies on hand (Note 2) Prepaid expenses and other current assets (Note 5)		2,443,121 200,000 214,094		, ,	
Total current assets		2,857,215		3,491,627	
EQUIPMENT, Net of accumulated depreciation of \$98,219 and \$62,681 (Notes 2) ORGANIZATION COSTS, Net of accumulated amortization of \$4,196 and \$3,848 (Note 2)		101,559		348	
DEPOSITS		9,700		9,700	
TOTAL ASSETS		2,968,474		3,610,330	
LIABILITIES AND SHAREHOLDERS' EQUITY  CURRENT LIABILITIESAccounts payable and accrued liabilities	¢	120 220	¢	211 //27	
	Ψ 	129,229	Ψ 	311,427	
COMMON SHARES, subject to rescission, no par value, issued and outstanding 37,392 shares (Note 5)				67,300	
SHAREHOLDERS' EQUITY: Preferred Shares, no par value, undesignated as to Series, authorized 1,000,000 shares; none outstanding (Note 5) Common Shares, no par value, authorized 5,000,000 shares; issued and outstanding 2,756,521 and 2,559,822 shares (Notes 2 and 5) Contributed Capital Deficit accumulated during development stage		10,834,575 93,972 (8,089,302)	(	9,261,598 93,972 (6,123,967)	
Total shareholders' equity		2,839,245		3,231,603	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	2,839,245 2,968,474	\$	3,610,330	

See notes to financial statements.

# BIOTIME, INC. (A Development Stage Company)

# STATEMENTS OF OPERATIONS

Period from Inception (November 30, 1990) Year Ended June 30, to June 30, 1996 1996 1995 1994 1996 1994 EXPENSES (Notes 2,3,4,5 and 6): Research and development (1,142,168) \$ (1,791,698) (777,668) 4,773,028) (808, 432) General and administrative (954,049) (931, 439) (4,020,775) Total expenses (2,096,217) (2,600,130) (1,709,107) (8,793,803) INCOME: 218, 416 Interest 127,212 152,438 678,698 3,670 3,967 9,716 0ther 50,634 Total income 130,882 222,383 162,154 729,332 NET LOSS \$ (1,965,335) \$ (2,377,747) \$ (1,546,953) (8,064,471) NET LOSS PER SHARE (Note 2) (.90) (.76) (.75) (4.14)NUMBER OF SHARES USED FOR CALCULATION OF NET LOSS PER SHARE (Note 2) 2,609,244 2,633,464 2,046,445 1,947,448 ========= ==========

See notes to financial statements.

# BIOTIME, INC. (A Development Stage Company)

# STATEMENTS OF SHAREHOLDERS' EQUITY

Series A Convertible Preferred Shares

Deficit Accumulated During Development Stage

	Number of		Number of		Contributed	
	Shares	Amount	Shares	Amount	Capital	
BALANCE, November 30, 1990						
(date of inception)						
NOVEMBER 1990						
Common shares issued for cash			437,587	\$ 263		
DECEMBER 1990:			,			
Common shares issued for						
stock of a separate entity at						
fair value(Note 5)			350,070	137,400		
Contributed equipment at appraised			,	,		
value					\$16,425	
Contributed cash					77,547	
MAY 1991:						
Common shares issued for cash						
less offering costs (Note 5)			33,725	54,463		
Common shares issued for stock						
of a separate entity at fair value						
(Note 5)			33,340	60,000		
JULY 1991:						
Common shares issued for						
services performed			10,000	18,000		
AUGUST-DECEMBER 1991						
Preferred shares issued for						
cash less less offering costs of						
\$125,700	120,000	474,300				
MARCH 1992:						
Common shares issued for						
cash less offering costs of \$1,015,	873		724,500	4,780,127		
Preferred shares converted						
into common shares	(120,000)	(474,300)	120,000	474,300		
Dividends declared and paid						
on preferred shares						(24,831)
NET LOSS FROM INCEPTION						(2,174,436)
DALANCE AT THE 20 1002		Φ	1 700 000	фE E24 EE2	ф 02 072	Φ(2.100.267)
BALANCE AT JUNE 30, 1993		\$	1,709,222	\$5,524,553	\$ 93,972	\$(2,199,267)

Common Shares

See notes to financial statements.

(Continued)

# BIOTIME, INC. (A Development Stage Company)

# STATEMENTS OF SHAREHOLDERS' EQUITY

	Series A ( Preferre		Commoi	n Shares			Deficit Accumulated During Development Stage
	Number of Shares	mount	Number of Shares	Amount		tributed pital	
MARCH 1994: Common shares issued for cash less offering costs of \$865,826 NET LOSS			935,200	3,927,074			(1,546,953)
BALANCE AT JUNE 30, 1994 AUGUST 1994 - JUNE 1995 Common shares repurchased with cash NET LOSS		\$ 	, ,	\$9,451,627 (190,029)	\$	93,972	\$ (3,746,220)
BALANCE AT JUNE 30, 1995 JULY - SEPTEMBER 1995 Common shares repurchased		\$ 	2,559,822	\$9,261,598	\$	93,972	\$ (6,123,967)
with cash APRIL - JUNE 1996 Common shares issued for			(6,200)	, , ,			
cash (exercise of options and warrant Common shares issued for cash (lapse of recission) (Note 5) Common shares warrants and options	s)		165,507 37,392	, ,			
granted for services NET LOSS		 		356,000	_		(1,965,335)
BALANCE AT JUNE 30, 1996		\$ 		\$10,834,575 =======		93,972	\$ (8,089,302) ======

See notes to financial statements. (Concluded)

# BIOTIME, INC. (A Development Stage Company)

### STATEMENTS OF CASH FLOWS

(November 30, 1990) Year Ended June 30, to June 30, 1996 1996 1995 1994 OPERATING ACTIVITIES: Net loss (1,965,335)\$ (2,377,747) (1,546,953)\$ (8,064,471) Adjustments to reconcile net loss to net cash used in operating activities: Depreciation and amortization 35,886 32,051 29,500 114,618 Cost of Services - options and warrants 167,932 185,932 Changes in operating assets and liabilities: Research and development supplies on hand (200,000) (200,000) Prepaid expenses and other current assets 24,705 53,543 (51, 540)(26,026)(5,400) (9,700) Deposits Organizational costs (4,196)Accounts payable (182, 198)267,326 9,661 127,499 (7,876,344) Net cash used in operating activities (2,119,010)(2,030,227)(1,559,332) INVESTING ACTIVITIES: Sale of investments 197,400 Purchase of short-term investments (3,000,000) (5,000,000) (9,946,203) 1,934,000 9,934,000 Redemption of short-term investments 8,000,000 Purchase of equipment and furniture (28,442) (59,624) (41,420) (183, 353) Net cash provided by (used in) investing 4,940,376 (3,107,420) activities (28,442)1,844 -----FINANCING ACTIVITIES: Issuance of preferred shares for cash 600,000 Preferred shares placement costs (125,700)Issuance of common shares for cash 4,792,900 10,710,926 Net proceeds from exercise of common share options and warrants 1,162,370 1,162,370 Common shares placement costs (865,826) (1,881,699)Contributed capital - cash 77,547 Dividends paid on preferred shares (24,831)Repurchase of common shares (12,693)(188, 299)(200,992)Net cash provided by (used in) financing activities 10,317,621 1,149,677 (188, 299)3,927,074 -----INCREASE (DECREASE) IN CASH AND CASH 2,721,850 **EOUIVALENTS** (997,775) (739,678)2,443,121 CASH AND CASH EQUIVALENTS: At beginning of period 3,440,896 719,046 1,458,724 \$ 719,046 At end of period \$ 2,443,121 \$ 3,440,896 \$ 2,443,121 ==========

Period from Inception

(Continued)

See notes to financial statements.

# BIOTIME, INC. (A Development Stage Company)

# STATEMENTS OF CASH FLOWS

	Year Ended June 30,			Period from Inception (November 30, 1990) to June 30, 1996		
		1996	1995	1994		
NONCASH FINANCING AND						
INVESTING ACTIVITIES: Receipt of contributed equipment					\$	16,425
Issuance of common shares in exchange for shares of common stock of Cryomedical					Ť	400
Sciences, Inc. in a stock-for-stock transaction					\$	197,
Accrued public offering costs					\$	54,458
Granting of options and warrants for services	\$	356,000			\$	356,000

(Concluded)

See notes to financial statements.

# BIOTIME, INC. (A Development Stage Company)

### NOTES TO FINANCIAL STATEMENTS

# GENERAL AND DEVELOPMENT STAGE ENTERPRISE

1.

General - BioTime, Inc. (the Company) was organized November 30, 1990 as a California corporation. The Company is a biomedical organization, currently in the development stage, which is engaged in research and development of synthetic plasma expanders, blood substitute solutions, and organ preservation solutions, for use in surgery, trauma care, organ transplant procedures, and other areas of medicine.

Development Stage Enterprise - Since inception, the Company has been engaged in research and development activities in connection with the development of synthetic blood substitute and organ preservation products. The Company has not had any significant operating revenues and has incurred operating losses of \$8,064,471 from inception to June 30, 1996. The successful completion of the Company's product development program and, ultimately, achieving profitable operations is dependent upon future events including maintaining adequate capital to finance its future development activities, obtaining regulatory approvals for products that may be ultimately developed and achieving a level of sales adequate to support the Company's cost structure.

While the Company successfully completed two public offerings of its common shares and, at June 30, 1996, had remaining cash and cash equivalents of over \$2,400,000, management believes that additional funds will be required for the successful completion of its product development activities.

# 2. SIGNIFICANT ACCOUNTING POLICIES

Cash and cash equivalents include cash, money market funds, and U.S. Government securities with original maturities of three months or less.

Equipment is stated at cost or, in the case of donated equipment, at fair market value. Equipment is being depreciated using the straight-line method over a period of sixty months.

Organizational costs are amortized over a period of sixty months.

Patent costs associated with obtaining patents on products being developed are expensed as research and development expenses when incurred. These costs totaled \$95,598 for the year ended June 30, 1996, \$83,430 for the year ended June 30, 1995, \$60,777 for the year ended June 30, 1994, and cumulatively, \$276,617 for the period from inception (November 30, 1990) to June 30, 1996.

Research and development supplies on hand are comprised of a quantity

of the Company's Hextend(R) solution for use in human clinical trials.

Research and development costs, consisting principally of salaries, payroll taxes, research and laboratory fees, are expensed as incurred.

Income Taxes: At June 30, 1996, the Company has not realized any taxable income since its inception and has federal and state loss carryforwards of \$7,866,000 and \$3,933,000 for both financial statement and tax purposes as follows:

Year of		
Expiration	Federal	State
2006	\$ 255,000	\$ 128,000
2007	710,000	355,000
2008	1,209,000	604,000
2009	1,547,000	774,000
2010	2,348,000	1,174,000
2011	1,797,000	898,000
Total	\$7,866,000	\$3,933,000

In the event of a significant change in the ownership of the Company, the utilization of such loss carryforwards could be substantially limited.

Net Loss Per Share is based on the weighted average number of common shares outstanding during the periods presented. For all periods presented, all unexercised warrants and options are considered to be antidilutive and were not included in the computation.

# 3. COMMITMENTS AND CONTINGENCIES

The Company has employment agreements with five officers/shareholders for the five-year period commencing June 1, 1996 that provide for compensation for each individual at \$85,000 for the first year, \$92,000 for the second year, \$99,000 for the third year, \$106,000 for the fourth year, and \$113,000 for the fifth year. These officers/shareholders have signed intellectual property agreements with the Company as a condition of their employment.

The Company had an employment agreement with the former Chairman of the Board/shareholder for the three year period commencing April 25, 1994 that provides for compensation at \$60,000 for the first year, \$100,000 for the second year, and \$105,000 for the third year. The Chairman has signed an intellectual property agreement with the Company as a condition of his employment.

In December 1990, the Company was granted a fully paid, royalty-free worldwide irrevocable nonexclusive license to make, have made, use and sell CMSI's hypothermic blood substitute solution that exists in CMSI's patent application. The license granted by CMSI will terminate

if certain officers/shareholders in the aggregate do not own at least 33 1/3% of the interest in the Company not sold to the public or otherwise owned by public shareholders. At June 30, 1996 the license is still in effect.

### 4. LEASES

In June 1993, the Company entered into a two-year lease agreement for its principal office and research facilities. Rent expense totaled \$58,188, \$53,388, and \$25,200 for each of the three years ended June 30, 1996, 1995 and 1994, respectively; and cummulatively, \$167,326 for the period from inception to June 30, 1996. During July 1994, the lease was amended to include additional space and to extend the expiration period to May 31, 1997, subject to the Company's option to renew the lease for an additional 24 month period. Rent for the initial term of the new lease is \$4,500 per month for the first year, \$4,900 per month for the second year, and \$5,000 per month for the third year. If the Company exercises its option to renew the lease, rent during the option period will be \$5,300 per month, plus the cost of utilities.

# SHAREHOLDERS' EQUITY

In May 1991, the Company received \$121,763, net of offering costs of \$6,237, in a private placement offering in exchange for 71,117 common shares. The investors in certain states where the shares were sold may have had the right to rescind their investment in 37,392 shares. Accordingly, 37,392 shares and related amounts were excluded from shareholders' equity in the financial statements. As of June 30, 1996, any such right to rescind the investment had lapsed, and 37,392 shares have been included in shareholders' equity in the financial statements.

In March 1992, the Company completed an underwritten initial public offering of 724,500 common shares, at an initial price to the public of \$8.00 per share. The net proceeds to the Company, after deducting expenses of the offering, was \$4,780,127.

Under the terms of the underwriting agreement for the public offering, the Company sold to the underwriter, for \$60, warrants to purchase 61,889 common shares at an exercise price of \$9.60 per share, subject to adjustment to prevent dilution. The underwriter's warrants will expire on March 4, 1997. As a result of dilution, adjustments were made; and some warrants have been exercised. Warrants to purchase 36,563 common shares at an exercise price of \$7.81, as adjusted, remained outstanding at June 30, 1996.

In March 1994, the Company completed a second underwritten public offering of 935,200 common shares, at an initial price to the public of \$5.125 per share. The net proceeds to the Company, after deducting expenses of the offering, was \$3,927,074. Under the terms of the underwriting agreement for the public offering, the Company sold to the underwriter, for \$5, warrants to purchase 90,000 common shares at an exercise price of \$7.18 per share, subject to adjustment to prevent dilution. These underwriter's warrants will expire on March 4, 2000. Some warrants have been exercised and at June 30, 1996, warrants to purchase 81,000 common shares remained outstanding.

The Board of Directors of the Company adopted the 1992 Stock Option Plan (the "Plan") in September 1992, which was approved by the shareholders at the 1992 Annual Meeting of Shareholders, on December 1, 1992. Under the Plan, as amended, the Company has reserved 400,000 Common Shares for issuance under options granted to eligible persons. No options may be granted under the Plan more than ten years after the date the Plan was adopted by the Board of Directors, and no options granted under the Plan may be exercised after the expiration of ten years from the date of grant.

At June 30, 1996, options for the purchase of 230,000 shares under the Plan were held by employees, officers, directors, members of the scientific advisory board and certain consultants. Such options are exercisable at prices ranging from \$1.99 to \$10.79 beginning from one to two years after the grant date and expire after five to ten years from the grant date. Certain options require the achievement of performance criteria. At June 30, 1996, 167,498 options were exercisable at prices ranging from \$1.99 to \$10.79. Options for 57,000 common shares have been exercised as of June 30, 1996. During fiscal 1996, 62,000 options were granted.

During 1996, certain consultants agreed to accept stock options as full or partial payment for the services they render to the Company. Options to purchase a total of 60,000 shares were issued to those consultants. The fair value of the consulting services is the basis for recording the transaction in the Company's financial records and will be recognized as the related services are performed (\$25,000 in fiscal 1996).

During September 1995, the Company entered into an agreement with a firm to act as its financial advisor. In exchange for financial consulting services associated in part with a plan to secure additional capital, the Company issued to the financial advisor warrants to purchase 100,000 common shares at a price of \$6 per share, and the Company agreed to issue additional warrants to purchase up to an additional 200,000 common shares at a price equal to the greater of (a) 150% of the average market price of the common shares during the three months prior to grant or (b) \$6 per share. The additional warrants were to be issued in equal quarterly installments over a two year period, beginning October 15, 1995. The Company may terminate the financial advisory agreement on 30 days notice, in which case the next warrant issuance would be accelerated to the date on which notice of termination is given, but no additional warrants would be issued. As of June 30, 1996, the total number of warrants to purchase Common Shares issued was 175,000; 150,000 of which will be exercisable at a price of \$7.32 per share. As of July 15, 1996, warrants to purchase an additional 25,000 shares were issued, which will be exercisable at a price of \$30.04 per share.

The total value of these warrants at the agreement date was estimated to be approximately \$300,000. The financial advisor was assisting the Company in identifying and negotiating with potential investors and investment bankers. It was the Company's expectation to complete a financing by the first quarter of fiscal 1997 and to include this amount in expenses of the offering. During the fourth quarter of 1996, the Company determined that the financing would not occur within its initial timing estimate and accordingly capitalized the warrant value and is amortizing this amount over the term of the agreement.

In October 1995, the Financial Accounting Standards Board issued SFAS No. 123, "Accounting for Stock-Based Compensation," which the Company will adopt in fiscal year 1997. Pursuant to the new standard, companies are encouraged, but are not required, to adopt the fair value method of accounting for employee stock-based transactions. Companies are also permitted to continue to account for such transactions under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," but would be required to disclose pro forma results of operations in a note to the financial statements and, if presented, per share amounts as if the company had applied the new method of accounting. The Company has not yet determined if it will elect to change to the fair value method, nor has it determined the effect the new standard will have on operating results and related per share amounts should it elect to make such change. Adoption of the new standard will have no effect on the Company's cash flows.

In June 1994, the Board of Directors authorized management to repurchase up to 200,000 shares of the Company's common shares at market price at the time of purchase. As of June 30, 1996, 90,800 shares have been repurchased and retired.

### RELATED PARTY TRANSACTIONS

During the years ended June 30, 1994, 1995 and 1996, \$9,230, \$81,043, and \$19,940 in fees for consulting services was paid to a shareholder/member of the Board of Directors.

# QUARTERLY RESULTS (UNAUDITED)

Summarized results of operations for each quarter of fiscal 1994, 1995 and 1996 are as follows:

1994	First	Second	Third	Fourth	Total
	Quarter	Quarter	Quarter	Quarter	Year
Net loss	\$318,717	\$431,161	\$301,441	\$495,634	\$1,546,953
Net loss per share	\$ .18	\$ .25	\$ .15	\$ .18	\$ .76
1995					
Net loss	\$483,737	\$631,714	\$553,095	\$709,201	\$2,377,747
Net loss per share	\$ .18	\$ .24	\$ .21	\$ .27	\$ .90
1996					
Net loss	\$377,407	\$463,395	\$413,230	\$711,303	\$1,965,335
Net loss per share	\$ .13	\$ .18	\$ .16	\$ .27	\$ .75

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure  $\,$ 

Not applicable.

# PART III

Item 10. Directors and Executive Officers of the Registrant.

Directors and Executive Officers

The names  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +$ 

Name	Age	Position
Paul Segall, Ph.D.	54	President, Chief Executive Officer and Director
Judith Segall	43	Secretary, Vice President of Technology and Director
Victoria Bellport	31	Chief Operating and Financial Officer, Vice President of Operations, Treasurer and Director
Hal Sternberg, Ph.D.	43	Vice President of Research and Director
Harold Waitz, Ph.D.	54	Vice President of Engineering and Director
Ronald S. Barkin	50	Director

Paul Segall, Ph.D., 54, is President and Chief Executive Officer of BioTime and has served as a director of the Company since 1990. He was a research scientist for Cryomedical Sciences, Inc. ("CMSI") and a member of its Board of Directors from 1987 to December 1990, serving as Director of Research and Vice President of Research for CMSI, from April 1988 until 1989. Dr. Segall received a Ph.D. in Physiology from the University of California at Berkeley in 1977.

Victoria Bellport, 31, is Chief Financial Officer and Executive Vice President of BioTime and has been a director of the Company since 1990. Ms. Bellport received a B.A. in Biochemistry from the University of California at Berkeley in 1988.

Hal Sternberg, Ph.D., 43, is Vice President of Research of BioTime and has been a director of the Company since 1990. He was a research scientist for CMSI from 1987 to December 1990, serving as Vice President of Biochemistry for CMSI from November 1987 to 1989. Dr. Sternberg was a visiting scientist and research Associate at the University of California at Berkeley from 1985-1988, where he supervised

a team of researchers studying Alzheimer's Disease. Dr. Sternberg received his Ph.D. from the University of Maryland in Biochemistry in 1982.

Harold Waitz, Ph.D., 54, is Vice President of Engineering of BioTime and has been a director of the Company since 1990. He was a research scientist for CMSI from 1987 to December 1990, serving as Vice President of Technology for CMSI from November 1987 to 1989. From 1986-1988, Dr. Waitz served as Vice President of Research at the Winters Institute, a non-profit biomedical research institution, at which Dr. Waitz studied arteriosclerosis in primates. He received his Ph.D. in Biophysics and Medical Physics from the University of California at Berkeley in 1983.

Ronald S. Barkin, 51, has been a director of the Company since 1990. Mr. Barkin is an attorney with a background in civil and corporate law. He is an active member of the California Bar, and has practiced in that state since 1971.

Judith Segall, 43, has been Vice President of Technology and Secretary of BioTime since 1990 and has been a director since 1996. Ms. Segall previously served as a director of the Company from 1990 through 1994. Ms. Segall received a B.S. in Nutrition and Clinical Dietetics from the University of California at Berkeley in 1989.

There are no family relationships among the directors or officers of the Company, except that Paul Segall and Judith Segall are husband and wife.

 $\,$  Mr. Lawrence Cohen retired as Chairman of the Board of the Company in the first quarter of fiscal 1997.

Directors' Meetings, Compensation and Committees of the Board

The Board of Directors does not have a standing Audit Committee, Compensation Committee, or Nominating Committee. Nominees to the Board of Directors are selected by the entire Board.

The Board of Directors has a Stock Option Committee that administers the Company's 1992 Stock Option Plan and makes grants of options to key employees, consultants, scientific advisory board members and independent contractors of the Company. The members of the Stock Option Committee are Victoria Bellport and Paul Segall. The Stock Option Committee was formed during September 1992.

During the fiscal year ended June 30, 1996, the Board of Directors met nine times. No director attended fewer than 75% of the meetings of the Board or any committee on which they served.

Directors of the Company and members of committees of the Board of Directors who are employees of the Company are not compensated for serving as directors or attending meetings of the Board or committees of the Board. Directors are entitled to reimbursements for their out-of-pocket expenses incurred in attending meetings of the Board or committees of the Board. Directors who are employees of the Company are also entitled to receive compensation in such capacity. Ronald S. Barkin, the only director who is not an employee of the Company, received a fee of \$200 per hour for attending meetings of the Board and for performing other duties as a director and consultant to the Company.

Compliance with Section 16(a) of the Securities Act of 1934

Section 16(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), requires the Company's directors and executive officers and persons who own more than ten percent (10%) of a registered class of the Company's equity securities to file with the Securities and Exchange Commission (the "SEC") initial reports of ownership and reports of changes in ownership of Common Shares and other equity securities of the Company. Officers, directors and greater than ten percent beneficial owners are required by SEC regulation to furnish the Company with copies of all reports they file under Section 16(a).

To the Company's knowledge, based solely on its review of the copies of such reports furnished to the Company and written representations that no other reports were required, all Section 16(a) filing requirements applicable to its officers, directors and greater than ten percent beneficial owners were complied with during the fiscal year ended June 30, 1996.

#### Item 11. Executive Compensation.

None of the Company's executive officers received compensation from the Company in excess of \$100,000 during the fiscal year ended June 30, 1996. The Company has entered into a new five-year employment agreement (the "Employment Agreement") with Paul Segall, the President and Chief Executive Officer of the Company. The Employment Agreement will expire on December 31, 2000 but may terminate prior to the end of the term if Dr. Segall (1) dies, (2) leaves the Company, (3) becomes disabled for a period of 90 days in any 150 day period, or (4) is discharged by the Board of Directors for failure to carry out the reasonable policies of the Board, persistent absenteeism, or a material breach of a covenant. Under his Employment Agreement, Dr. Segall is presently receiving an annual salary of \$85,000. Dr. Segall will receive a one-time cash bonus of \$25,000 if the Company receives at least \$1,000,000 of equity financing from a pharmaceutical company. Dr. Segall will be entitled to seek a modification of his Employment Agreement before the expiration of the five year term if the market value of the Company's outstanding capital stock exceeds \$75,000,000.

In the event of Dr. Segall's death during the term of his Employment Agreement, the Company will pay his estate his salary for a period of six month or until December 31, 2000, whichever first occurs. In the event that Dr. Segall's employment terminates, voluntarily or involuntarily, after a change in control of the Company through an acquisition of voting stock, an acquisition of the Company's assets, or a merger or consolidation of the Company with another corporation or entity, Dr. Segall will be entitled to severance compensation equal to the greater of (a) 2.99 times his average annual compensation for the preceding five years and (b) the balance of his base salary for the unexpired portion of the term of his Employment Agreement.

The Board of Directors has also approved employment agreements that contain the same or similar change of control severance benefits for the other executive officers of the Company.

Dr. Segall has also executed an Intellectual Property Agreement which provides that the Company is the owner of all inventions developed by Dr. Segall during the course of his employment.

The following table summarizes certain information concerning the compensation paid to Dr. Segallduring the last three fiscal years.

### SUMMARY COMPENSATION TABLE

Name and	A -	Long-Term Compensation		
Principal Position	Year 	Salary(\$)	Bonus 	Stock Options
Paul Segall Chief Executive Officer	1996 1995 1994	\$76,041 \$67,500 \$63,796	\$25,000	

Stock Option Plan

During 1992, the Company adopted the 1992 Stock Option Plan and granted to Paul Segall options to purchase 21,000 Common Shares at \$9.22 per share. The options granted to Dr. Segall will expire five years after the date of grant, and became exercisable in three equal annual installments. No options were granted to any of the Company's executive officers during the last fiscal year.

The following table provides information with respect to Dr. Segall concerning the exercise of options during the last fiscal year and unexercised options held as of June 30, 1996.

Aggregated Options Exercised in Last Fiscal Year, and Fiscal Year-End Option Values

	Number of Shares			ber of		Jnexercised
Nomo	Acquired on	Value Realized	June 30	,	June 30,	` ,
Name 	Exercise 	(\$)	Exercisable	Unexercisable 	Exercisable 	
Paul Segall	0		21,000	0	\$239,610	0

<sup>(1)</sup> Based on the average of the high and low bid prices of a Common Share (\$20.63) as reported on the NASDAQ Small Cap Market System on such date.

## Item 12. Security Ownership of Certain Beneficial Owners and Management.

The following table sets forth information as of August 31, 1996 concerning beneficial ownership of Common Shares by each shareholder known by the Company to be the beneficial owner of 5% or more of the Company's Common Shares, and the Company's executive officers and directors:

	Number of Shares	Percent of Total
Alfred D. Kingsley(1) Gary K. Duberstein Greenbelt Corp. Greenway Partners, L.P. Greenhouse Partners, L.P. 277 Park Avenue, 27th floor New York, NY 10017	302,500	10.2%
Paul and Judith Segall (2)	217,035	7.8 %
Spinnaker Technology Fund, L.P. (3) SoundView Asset Management, Inc. 22 Gatehouse Road Stamford, Connecticut 06902	192,300	6.9
Harold D. Waitz (4)	153,790	5.5
Hal Sternberg (5)	145,890	5.2
Victoria Bellport	59,445	2.1
Ronald S. Barkin(6)	31,670	1.1
All officers and directors as a group (6 persons)(7)	607,830	21.8%

- (1) Includes 200,000 Common Shares issuable upon the exercise of certain warrants owned beneficially by Greenbelt Corp. Mr. Kingsley and Mr. Duberstein may be deemed to beneficially own the warrant shares that Greenbelt Corp. beneficially owns. Includes 25,000 Common Shares owned by Greenway Partners, L.P. Greenhouse Partners, L.P. is the general partner of Greenway Partners, L.P., and Mr. Kingsley and Mr. Duberstein are the general partners of Greenhouse Partners, L.P. Greenhouse Partners, L.P., Mr. Kingsley, and Mr. Duberstein may be deemed to beneficially own the common shares that Greenway Partners, L.P. beneficially owns. Includes 74,500 Common Shares owned solely by Mr. Kingsley, as to which Mr. Duberstein disclaims beneficial ownership. Includes 3,000 Common Shares owned solely by Mr. Duberstein, as to which Mr. Kingsley disclaims beneficial ownership.
- (2) Includes 128,690 shares held of record by Paul Segall and 58,345 shares held of record by Judith Segall. Includes 21,000 Common Shares issuable upon the exercise of certain options.
- (3) SoundView Asset Management, Inc. is the general partner of Spinnaker Technology Fund, L.P. and has disclaimed beneficial ownership of such shares.

- (4) Includes 21,000 Common Shares issuable upon the exercise of certain options.
- (5) Includes 21,000 Common Shares issuable upon the exercise of certain options.
- (6) Includes 15,000 Common Shares issuable upon the exercise of certain options.
- (7) Includes 78,000 Common Shares issuable upon the exercise of certain options.

### Item 13. Certain Relationships and Related Transactions.

During the twelve months ended June 30, 1996, \$19,940 in fees for consulting services was paid to Ronald S. Barkin, a member of the Board of Directors.

During September 1995, the Company entered into an agreement for financial advisory services with Greenbelt Corp., a corporation controlled by Alfred D. Kingsley and Gary K. Duberstein. Under this agreement the Company issued to the financial advisor warrants to purchase 100,000 common shares at a price of \$6 per share, and the Company agreed to issue additional warrants to purchase up to an additional 200,000 common shares at a price equal to the greater of (a) 150% of the average market price of the common shares during the three months prior to issuance and (b) \$6 per share. The additional warrants were to be issued in equal quarterly installments over a two year period, beginning October 15, 1995. The Company may terminate the financial advisory agreement on 30 days notice, in which case the next warrant issuance would be accelerated to the date on which notice of termination is given, but no additional warrants would be issued. The exercise price and number of common shares for which the warrants may be exercised are subject to adjustment to prevent dilution in the event of a stock split, combination, stock dividend, reclassification of shares, sale of assets, merger or similar transaction. As of June 30, 1996, the total number of warrants to purchase common shares issued was 175,000; 150,000 of which will be exercisable at a price of \$6 per share, and 25,000 of which will be exercisable at a price of \$7.32 per share. As of July 15, 1996, warrants to purchase an additional 25,000 shares were issued, which will be exercisable at a price of \$7.32 per share.

Under the agreement, upon the request of Greenbelt Corp., the Company will file a registration statement to register the warrants and underlying Common Shares for sale under the Securities Act of 1933, as amended (the "Act") and applicable state securities or "Blue Sky" laws. The Company will bear the expenses of registration, other than any underwriting discounts that may be incurred by Greenbelt Corp. in connection with a sale of the warrants or common shares. The Company shall not be obligated to file more than two such registration statements, other than registration statements on Form S-3. Greenbelt Corp. also is entitled to include warrants and common shares in any registration statement filed by the Company to register other securities for sale under the Act.

The Company has agreed to reimburse Greenbelt Corp. for all reasonable out-of-pocket expenses incurred in connection with its engagement as financial advisor, and to indemnify Greenbelt Corp. and the officers, affiliates, employees, agents, assignees, and controlling person of Greenbelt Corp. from any liabilities arising out of or in connection with actions taken on behalf of the Company under the agreement.

## PART IV

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K

## (a-1) Financial Statements.

The following financial statements of BioTime, Inc. are filed in the Form 10-K:

	Page
Report of Independent Auditors	23
Balance Sheet at June 30, 1996 and 1995	24
Statements of Operations for each of the three years in the period ending June 30, 1996, and for the period from November 30, 1990 (inception) to June 30, 1996	25
Statements of Shareholders' Equity for the period from November 30, 1990 (inception) to June 30, 1996	26-27
Statements of Cash Flows for each of the three years in the period ending June 30, 1996, and for the period from November 30, 1990 (inception) to June 30, 1996 28-29	
Notes to Financial Statements	30-34

# (a-3) Exhibits.

10 (1)

Exhibit Numbers	Description
3 (a)	Articles of Incorporation as Amended.+
(c)	By-Laws, As Amended.#
4 (a)	Specimen of Common Share Certificate.+
(b)	Form of Warrant.#
(c)	Form of Underwriter's Warrant.#
(d)	Form of Underwriter's Warrant.**
10	(a) Lease Agreement dated July 1, 1994 between the Registrant and Robert and Norah Brower, relating to principal executive offices of the Registrant.*
10 (b)	Employment Agreement dated June 1, 1996 between the Company and Paul Segall.++
10 (c)	Employment Agreement dated June 1, 1996 between the Company and Hal Sternberg.++
10 (d)	Employment Agreement dated June 1, 1996 between the Company and Harold Waitz.++
10 (e)	Employment Agreement dated June 1, 1996 between the Company and Judith Segall.++
10 (f)	Employment Agreement dated June 1, 1996 between the Company and Victoria Bellport.++
10 (g)	Intellectual Property Agreement between the Company and Paul Segall.+
10 (h)	Intellectual Property Agreement between the Company and Hal Sternberg.+
10 (i)	Intellectual Property Agreement between the Company and Harold Waitz.+
10 (j)	Intellectual Property Agreement between the Company and Judith Segall.+
10 (k)	Intellectual Property Agreement between the Company and Victoria Bellport.+

Agreement between CMSI and BioTime Officers Releasing Employment Agreements, Selling Shares, and Transferring Non-Exclusive License.+

- 10(m) Agreement for Trans Time, Inc. to Exchange CMSI Common Stock for BioTime, Inc. Common Shares.+
- 10 (n) 1992 Stock Option Plan, as amended.^
- 10 (o) Employment Agreement dated April 1, 1994 between the Company and Lawrence Cohen.\*
- 10 (p) Intellectual Property Agreement between the Company and Lawrence Cohen.^
- 10 (q) Severance Agreement, dated August 19, 1996 between the Company and Lawrence Cohen.++
- 23 (a) Consent of Deloitte & Touche LLP++
- + Incorporated by reference to Registration Statement on Form S-1, File Number 33-44549 filed with the Securities and Exchange Commission on December 18, 1991, and Amendment No. 1 and Amendment No. 2 thereto filed with the Securities and Exchange Commission on February 6, 1992 and March 7, 1992, respectively.
- # Incorporated by reference to Registration Statement on Form S-1, File Number 33-48717 and Post-Effective Amendment No. 1 thereto filed with the Securities and Exchange Commission on June 22, 1992, and August 27, 1992, respectively.
- $^{\wedge}$  Incorporated by reference to the Company's Form 10-K for the fiscal year ended June 30, 1993.
- \*\* Incorporated by reference to Registration Statement on Form S-1, File Number 33-73256 filed with the Securities and Exchange Commission on December 22, 1993, and Amendment No.1 thereto filed with the Securities and Exchange Commission on February 24, 1994.
- $^{\star}$  Incorporated by reference to the Company's Form 10-K for the fiscal year ended June 30, 1994.
- ++ Filed herewith.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized on the 24th day of September 1996.

Signature

BIOTIME, INC.

Title

Date

/s/ Paul E. Segall		
Paul E. Segall, Ph.D.	President, Chief Executive Officer and Director (Principal Executive Officer)	September 24, 1996
/s/ Harold D. Waitz		
Harold D. Waitz, Ph.D.	Vice President and Director	September 24, 1996
/s/ Hal Sternberg		
Hal Sternberg, Ph.D.	Vice President and Director	September 24, 1996
/s/ Victoria Bellport		
Victoria Bellport	Chief Financial Officer and Director (Principal Financial and Accounting Officer)	September 24, 1996
/s/ Judith Segall		
Judith Segall	Vice President, Corporate Secretary and Director	September 24, 1996
/s/ Ronald S. Barkin		
Ronald S. Barkin	Director	September 24, 1996

THIS AGREEMENT is made June 1, 1996, by and between BioTime, Inc. (the "Company"), and Paul E. Segall, Ph.D. (the "Employee").

### WITNESSETH:

WHEREAS, the Company desires to employ Employee, and Employee is willing to accept such employment, all on the terms and subject to the conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the terms and conditions hereinafter set forth, the parties hereto agree as follows:

- 1. Employment. The Company hereby employs Employee, and Employee hereby accepts employment with the Company on the terms and conditions herein set forth.
- 2. Term of Agreement. This Agreement shall commence on June 1, 1996 and shall continue in effect until December 31, 2000 (the "Expiration Date"), unless terminated pursuant to the express provisions of this Agreement.
- 3. Renewal. This Agreement shall be renewed automatically for an additional one (1) year period on January 1, 2001 and on each anniversary thereof, unless one party gives the other advance written notice of non-renewal at least sixty (60) days prior to such date. Either party may elect not to renew this Agreement with or without cause.
- 4. Position; Duties. Employee shall be employed in the position and shall perform the duties and functions set forth on EXHIBIT A, and such additional duties and functions as are normally carried out by an executive in a comparable position with a developer of pharmaceutical or medical products, and as the Board of Directors or a duly authorized officer of the Company shall from time to time reasonably determine. Employee shall devote his or her best efforts, skills and abilities, on a full-time basis, exclusively to the Company's business pursuant to, and in accordance with, reasonable business policies and procedures, as fixed from time to time by the Board of Directors of the Company (the "Board of Directors"). Employee covenants and agrees that he or she will faithfully adhere to and fulfill such policies as are established from time to time by the Board of Directors.

#### 5. Compensation

 ${\tt 5.1}$  Salary and Bonuses. During the term of this Agreement, the Company shall pay to the Employee:

5.1.1 Base Salary. A base annual salary (the "Base Salary") in the following amounts: Eighty-Five Thousand Dollars (\$85,000) during the calendar year beginning

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January 1, 1996; Ninety-Two Thousand Dollars (\$92,000) during the calendar year beginning January 1, 1997; Ninety-Nine Thousand Dollars (\$99,000) during the calendar year beginning January 1, 1998; One Hundred Six Thousand Dollars (\$106,000) during the calendar year beginning January 1, 1999; and One Hundred Thirteen Thousand Dollars (\$113,000) during the calendar year beginning January 1, 2000. The Base Salary shall be payable in equal semi-monthly installments or in such other installments as may be agreed upon between the parties. The Base Salary may be increased from time to time in the discretion of the Board of Directors.

5.1.2 Financing Bonus. Employee shall receive a one-time cash bonus in the amount of Twenty-Five Thousand Dollars (\$25,000) if the Company receives at least One Million Dollars (\$1,000,000) of equity financing from a pharmaceutical company. Such bonus shall be paid within thirty (30) days after the Company has received such \$1,000,000. For the purpose of this paragraph the following provisions shall apply: (a) all payments made by a pharmaceutical company on an installment basis, or upon the exercise of options, warrants or other rights will be aggregated; and (b) in the event of an exchange or conversion of any debt security or evidence of indebtedness for or into any equity security of the Company, the indebtedness so converted or exchanged (including all principal and accrued interest) shall be deemed paid to the Company as equity financing on the date of such exchange or conversion. The term "equity financing" means the payment of cash to the Company for the purchase of (a) shares of capital stock of any class of the Company (whether or not convertible into another class of capital stock of the Company), and (b) any option, warrant or other security (other than a debt security or instrument evidencing indebtedness of the Company) entitling the holder thereof to purchase or otherwise acquire capital stock.

 ${\tt 5.1.3~Other~Bonuses.} \quad {\tt The~Company~may~pay~Employee~such} \\ {\tt bonuses,~if~any,~as~the~Board~of~Directors~may,~from~time~to~time~determine.} \\$ 

5.2 Benefit Plans. Employee shall be eligible (to the extent he or she qualifies) to participate in any retirement, pension, life, health, accident and disability insurance, stock option plan or other similar employee benefit plans which may be adopted by the Company (or any other member of a consolidated group of which the Company is a part) for its executive officers or

other employees; provided, that Employee shall not be eligible to participate in the Company's 1992 Stock Option Plan (or any similar stock option or stock purchase plan) so long as Employee is a member of the Stock Option Committee (or other committee governing such stock option or stock purchase plan) appointed by the Board of Directors.

- 5.3 Expense Reimbursement. The Company shall reimburse Employee for all reasonable expenses incurred by Employee in connection with the performance of his or her employment duties, subject to the Company's policies and procedures in effect from time to time, and provided that Employee submits supporting vouchers.
- 5.4 Vacation; Sick Leave. Employee shall be entitled to four weeks of vacation, without reduction in compensation, during each calendar year. Such vacation shall be taken at

such time as is consistent with the needs and policies of the Company. All vacation days shall accrue based upon days of service. The Company may, from time to time, adopt policies governing the disposition of unused vacation days remaining at the end of the Company's fiscal year; which policies may govern whether unused vacation days will be paid, lost, or carried over into subsequent fiscal years. Employee shall also be entitled to leave from work, without reduction in compensation, due to illness to the extent allowed by the Company consistent with its policies and procedures and subject to the provisions of this Agreement governing termination due to disability, sickness or illness.

- 6. Termination. This Agreement shall terminate prior to the Expiration Date upon the happening of any of the following events:
  - 6.1 Death. Automatically and without notice upon the death of
- 6.2 Voluntary Termination by Employee. By Employee voluntarily leaving the employ of the Company with or without the consent of the Company (which Employee shall be entitled to do upon thirty (30) days written notice);

Employee;

- 6.3 Disability. Upon written notice of termination from the Company to Employee, after Employee becomes disabled, either totally or partially, for a period of ninety (90) days during any one hundred fifty (150) day period, so that he or she is prevented from performing his or her principal duties pursuant to this Agreement; provided, that the Company's obligation to pay the compensation due under Section 5 shall continue until this Agreement is so terminated.
- 6.4 For Cause. Upon discharge of Employee, on written notice, by the Board of Directors on grounds of: (i) conviction of a crime of moral turpitude; (ii) deliberate failure to carry out the reasonable policies of the Board of Directors, as they may relate to Employee's duties under this Agreement; (iii) chronic alcohol or drug abuse; (iv) fraud, embezzlement or misappropriation of Company assets; (v) disloyal, dishonest or illegal conduct in the course of his or her employment; or (vi) a material default or breach of any of the covenants made by Employee in this Agreement. The written notice delivered by the Board of Directors shall specify the ground for termination and shall be supported by a statement of all relevant facts constituting cause for termination. Any termination under this Section 6.4 shall be deemed a termination for "cause".
- 6.5 Notice and Opportunity to Cure. If the Company intends to terminate this Agreement under clause (ii) or (vi) of Section 6.4, and if all of Employee's acts or omissions giving rise to such determination to terminate this Agreement are, in the reasonable determination of the Board of Directors, susceptible to substantially complete cure by Employee within a period of thirty (30) days, the written notice given to Employee pursuant to Section 6.4 shall state that the effective date of termination shall be thirty (30) days from the date of such notice, and such notice shall be rescinded if Employee effects a substantially complete cure within such thirty (30) day period.

6.6 Payment of Compensation After Termination . Upon the occurrence of any events set forth in Sections 6.1 through 6.4 hereof or Section 6.8, the Company shall be obligated to pay to Employee (or Employee's estate in the event of Employee's death) (i) the compensation due him or her under Section 5.1.1 up to the date of termination; (ii) any unpaid bonus previously awarded by the Board of Directors; and (iii) compensation for any earned but unused vacation, which compensation shall be paid at the Base Salary rate in effect at the time such unused vacation accrued.

6.7 Payment Upon Termination by the Company Without Cause. In the event this Agreement is terminated by the Company for a reason other than one of those set forth in Section 6.3 or Section 6.4 or Section 6.8, the Company shall be required to continue to pay Employee, as severance compensation, the compensation due him or her under Section 5.1.1, for the unexpired term of this Agreement (without regard to Section 3). Such severance compensation shall be paid for a period equal to the number of weeks remaining in the unexpired term of this Agreement (without regard to Section 3). Employee may elect to receive the severance compensation (or such part of the severance compensation as shall then remain unpaid) in a lump sum. Such election may be made by written notice to the Company, and if such election is made the lump sum shall be paid by the Company within ten (10) days after such notice.

6.8 Change of Control. Notwithstanding the foregoing, the Company or its successor, or Employee may terminate this Agreement, with or without cause, in connection with a Change of Control of the Company. In the event of such a termination, the Company shall pay Employee on the date of termination a lump sum payment equal to the greater of (a) 2.99 times Employee's "Base Amount" and (b) the compensation due him or her under Section 5.1.1 for the unexpired term of this Agreement (without regard to Section 3). Such payment shall be in addition to any unpaid amounts otherwise then due Employee under Section 5 of this Agreement. Any termination of this Agreement, except termination under Sections 6.1 through 6.4, within twelve months after either (i) the earliest date on which the Company enters into a letter of intent, memorandum of agreement, or similar document leading to a Change of Control, or (ii) the effective date of a Change of Control, shall be deemed conclusively to be a termination in connection with a Change of Control. If the Company or its successor causes a material reduction in Employee's responsibilities or compensation after a Change of Control, then Employee may at Employee's option terminate this Agreement under Section 6.2 any time within one hundred eighty (180) days after such reduction, and such resignation shall be deemed a termination by the Company in connection with a Change of Control and shall entitle Employee to the benefits of this Section 6.8. For purposes of this Agreement, the following definitions shall apply.

6.8.1 "Change of Control" means (i) the acquisition of Voting Securities of the Company by a Person or an Affiliated Group entitling the holder thereof to elect a majority of the directors of the Company; provided, that an increase in the amount of Voting Securities held by a Person or Affiliated Group who previously held sufficient Voting Securities to elect a majority of the directors shall not constitute a Change of Control; and provided, further, that an

acquisition of Voting Securities by one or more Persons acting as an underwriter in connection with a sale or distribution of such Voting Securities shall not constitute a Change of Control under this clause (i); (ii) the sale of all or substantially all of the assets of the Company; or (iii) a merger or consolidation of the Company with or into another corporation or entity in which the stockholders of the Company immediately before such merger or consolidation do not own, in the aggregate, Voting Securities of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity) entitling them, in the aggregate (and without regard to whether they constitute an Affiliated Group) to elect a majority of the directors or persons holding similar powers of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity); provided, however, that in no event shall any transaction described in clauses (i), (ii) or (iii) be a Change of Control if all of the Persons acquiring Voting Securities or assets of the Company or merging or consolidating with the Company are one or more direct or indirect subsidiary or parent corporations of the Company.

- 6.8.2 "Voting Securities" means shares of capital stock or other equity securities entitling the holder thereof to regularly vote for the election of directors (or for person performing a similar function if the issuer is not a corporation), but does not include the power to vote upon the happening of some condition or event which has not yet occurred.
- 6.8.3 "Person" means any natural person or any corporation, partnership, limited liability company, trust, unincorporated business association or other entity.
- 6.8.4 "Affiliated Group" means (i) a Person and one or more other Persons in control of, controlled by, or under common control with such Person; and (ii) two or more Persons who, by written agreement among them, act in concert to acquire Voting Securities entitling them to elect a majority of the directors of the Company.
- 7. Renegotiation. Employee shall be entitled to seek a modification of this Agreement prior to the Expiration Date if the market value of the Company's outstanding capital stock exceeds \$75,000,000. The Company will negotiate in good faith with Employee in connection with any such request by the Employee for such a modification of this Agreement.
- 8. Intellectual Property Agreement. Employee acknowledges that the Intellectual Property Agreement previously executed and delivered by Employee shall remain in effect and shall not be affected by the terms of this Agreement or the termination of this Agreement.
- 9. Entire Agreement. The provisions of this Agreement, including the exhibits attached to this Agreement, constitute the entire agreement between Employee and the Company with respect to the subject matter of this Agreement, and supersede any prior oral understanding. No modification, supplement or discharge of this Agreement shall be effective unless in writing and executed on behalf of the party to be charged.

- 10. Waiver. No waiver by either party of any condition, term or provision of this Agreement shall be deemed to be a waiver of any proceeding or succeeding breach of the same or of any other condition, term or provision of this Agreement.
- 11. Assignability. This Agreement, and the rights and obligations of the parties under this Agreement, may not be assigned by Employee. The Company may assign any of its rights and obligations under this Agreement to any successor or surviving corporation resulting from a merger, consolidation, sale of assets or stock, or other corporate reorganization, upon condition that the assignee shall assume, either expressly or by operation of law, all of the Company's obligations under this Agreement.
- 12. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.
- $\,$  13. Construction. This Agreement shall be construed in accordance with the laws of the State of California.
- 14. Survival. This Section 14 and the covenants and agreements contained in Sections 5.3, 6.6, 6.7, and 6.8 of this Agreement shall survive termination of Employee's employment.
- 15. Notices. Any notices or other communication required or permitted to be given under this Agreement shall be in writing and shall be sent by United States mail, first class certified or registered postage prepaid, return receipt requested, or personally delivered to the parties at the following addresses:

To the Company:

BioTime, Inc. 935 Pardee Street

Berkeley, California 94710 Attention: President

To Employee:

Paul E. Segall, Ph.D. 935 Pardee Street Berkeley, California 94710

A notice sent by certified or registered mail shall be deemed delivered on the fourth day after deposit in the United States mail, postage prepaid, and addressed as aforesaid. Any party may change its address for notice by giving notice to the other party in the manner provided in this Section.

16. Unenforceable Provisions. If all or part of any one or more of the provisions contained in this Agreement is for any reason held to be invalid, illegal, or unenforceable in any respect, the invalidity, illegality, or unenforceability shall not affect any other provisions, and this

Agreement shall be equitably construed as if it did not contain the invalid, illegal, or unenforce able provision.

- $\,$  17. Section Headings. Section headings are for the convenience of the parties and do not form a part of this Agreement.
- 18. Section and Other References. References in this Agreement to Sections, subsections, and Exhibits are references to sections and subsections in this Agreement and exhibits attached to this Agreement unless specified otherwise.

IN WITNESS WHEREOF,  $\,$  the parties hereto have executed this Agreement on the day and year first above written.

/s/ Paul E. Segall, Ph.D.

Paul E. Segall, Ph.D.

COMPANY: BIOTIME, INC.

/s/ Victoria Bellport Bv:

Chief Financial Officer

Title:

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#### EXHIBIT A

### DUTIES AND RESPONSIBILITIES

The Chief Executive Officer will be responsible for formulating and overseeing execution of all aspects of the Company's operating plans (including research and development, manufacturing and marketing) and financial plans in conjunction with the Board of Directors, and for supervising and delegating authority to the other officers of the Company. In such capacity, and subject to the ultimate authority of the Board of Directors, the Chief Executive Officer shall have the power and authority to review and approve or disapprove all proposed plans, programs and contracts for: research and development of products and technologies; manufacturing and marketing of products; acquisition or disposition of plant, laboratory and office space, equipment and other assets; licensing of technology; joint ventures and investments in other corporations, partnerships and similar entities; employment or termination of employment of employees of the Company; and budgets and financing for the operation of the Company. Without limiting the generality of the foregoing, the Chief Executive Officer shall represent the Company in the negotiation of contracts and agreements with third parties, in regulatory matters involving government or administrative bodies having jurisdiction over the Company or its operations, and in other aspects of the Company's affairs.

THIS AGREEMENT is made June 1, 1996, by and between BioTime, Inc. (the "Company"), and Hal Sternberg, Ph.D. (the "Employee").

#### WITNESSETH:

WHEREAS, the Company desires to employ Employee, and Employee is willing to accept such employment, all on the terms and subject to the conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the terms and conditions hereinafter set forth, the parties hereto agree as follows:

- 1. Employment. The Company hereby employs Employee, and Employee hereby accepts employment with the Company on the terms and conditions herein set forth.
- 2. Term of Agreement. This Agreement shall commence on June 1, 1996 and shall continue in effect until December 31, 2000 (the "Expiration Date"), unless terminated pursuant to the express provisions of this Agreement.
- 3. Renewal. This Agreement shall be renewed automatically for an additional one (1) year period on January 1, 2001 and on each anniversary thereof, unless one party gives the other advance written notice of non-renewal at least sixty (60) days prior to such date. Either party may elect not to renew this Agreement with or without cause.
- 4. Position; Duties. Employee shall be employed in the position and shall perform the duties and functions set forth on EXHIBIT A, and such additional duties and functions as are normally carried out by an executive in a comparable position with a developer of pharmaceutical or medical products, and as the Board of Directors or a duly authorized officer of the Company shall from time to time reasonably determine. Employee shall devote his or her best efforts, skills and abilities, on a full-time basis, exclusively to the Company's business pursuant to, and in accordance with, reasonable business policies and procedures, as fixed from time to time by the Board of Directors of the Company (the "Board of Directors"). Employee covenants and agrees that he or she will faithfully adhere to and fulfill such policies as are established from time to time by the Board of Directors.

#### 5. Compensation

 $\,$  5.1 Salary and Bonuses. During the term of this Agreement, the Company shall pay to the Employee:

5.1.1 Base Salary. A base annual salary (the "Base Salary") in the following amounts: Eighty-Five Thousand Dollars (\$85,000) during the calendar year beginning

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January 1, 1996; Ninety-Two Thousand Dollars (\$92,000) during the calendar year beginning January 1, 1997; Ninety-Nine Thousand Dollars (\$99,000) during the calendar year beginning January 1, 1998; One Hundred Six Thousand Dollars (\$106,000) during the calendar year beginning January 1, 1999; and One Hundred Thirteen Thousand Dollars (\$113,000) during the calendar year beginning January 1, 2000. The Base Salary shall be payable in equal semi-monthly installments or in such other installments as may be agreed upon between the parties. The Base Salary may be increased from time to time in the discretion of the Board of Directors.

5.1.2 Financing Bonus. Employee shall receive a one-time cash bonus in the amount of Twenty-Five Thousand Dollars (\$25,000) if the Company receives at least One Million Dollars (\$1,000,000) of equity financing from a pharmaceutical company. Such bonus shall be paid within thirty (30) days after the Company has received such \$1,000,000. For the purpose of this paragraph the following provisions shall apply: (a) all payments made by a pharmaceutical company on an installment basis, or upon the exercise of options, warrants or other rights will be aggregated; and (b) in the event of an exchange or conversion of any debt security or evidence of indebtedness for or into any equity security of the Company, the indebtedness so converted or exchanged (including all principal and accrued interest) shall be deemed paid to the Company as equity financing on the date of such exchange or conversion. The term "equity financing" means the payment of cash to the Company for the purchase of (a) shares of capital stock of any class of the Company (whether or not convertible into another class of capital stock of the Company), and (b) any option, warrant or other security (other than a debt security or instrument evidencing indebtedness of the Company) entitling the holder thereof to purchase or otherwise acquire capital stock.

5.1.3 Other Bonuses. The Company may pay Employee such bonuses, if any, as the Board of Directors may, from time to time determine.

5.2 Benefit Plans. Employee shall be eligible (to the extent he or she qualifies) to participate in any retirement, pension, life, health, accident and disability insurance, stock option plan or other similar employee benefit plans which may be adopted by the Company (or any other member of a

consolidated group of which the Company is a part) for its executive officers or other employees; provided, that Employee shall not be eligible to participate in the Company's 1992 Stock Option Plan (or any similar stock option or stock purchase plan) so long as Employee is a member of the Stock Option Committee (or other committee governing such stock option or stock purchase plan) appointed by the Board of Directors.

- 5.3 Expense Reimbursement. The Company shall reimburse Employee for all reasonable expenses incurred by Employee in connection with the performance of his or her employment duties, subject to the Company's policies and procedures in effect from time to time, and provided that Employee submits supporting vouchers.
- $\,$  5.4 Vacation; Sick Leave. Employee shall be entitled to four weeks of vacation, without reduction in compensation, during each calendar year. Such vacation shall be taken at

such time as is consistent with the needs and policies of the Company. All vacation days shall accrue based upon days of service. The Company may, from time to time, adopt policies governing the disposition of unused vacation days remaining at the end of the Company's fiscal year; which policies may govern whether unused vacation days will be paid, lost, or carried over into subsequent fiscal years. Employee shall also be entitled to leave from work, without reduction in compensation, due to illness to the extent allowed by the Company consistent with its policies and procedures and subject to the provisions of this Agreement governing termination due to disability, sickness or illness.

- 6. Termination. This Agreement shall terminate prior to the Expiration Date upon the happening of any of the following events:
  - 6.1 Death. Automatically and without notice upon the death of
- 6.2 Voluntary Termination by Employee. By Employee voluntarily leaving the employ of the Company with or without the consent of the Company (which Employee shall be entitled to do upon thirty (30) days written notice);

Employee;

- 6.3 Disability. Upon written notice of termination from the Company to Employee, after Employee becomes disabled, either totally or partially, for a period of ninety (90) days during any one hundred fifty (150) day period, so that he or she is prevented from performing his or her principal duties pursuant to this Agreement; provided, that the Company's obligation to pay the compensation due under Section 5 shall continue until this Agreement is so terminated.
- 6.4 For Cause. Upon discharge of Employee, on written notice, by the Board of Directors on grounds of: (i) conviction of a crime of moral turpitude; (ii) deliberate failure to carry out the reasonable policies of the Board of Directors, as they may relate to Employee's duties under this Agreement; (iii) chronic alcohol or drug abuse; (iv) fraud, embezzlement or misappropriation of Company assets; (v) disloyal, dishonest or illegal conduct in the course of his or her employment; or (vi) a material default or breach of any of the covenants made by Employee in this Agreement. The written notice delivered by the Board of Directors shall specify the ground for termination and shall be supported by a statement of all relevant facts constituting cause for termination. Any termination under this Section 6.4 shall be deemed a termination for "cause".
- 6.5 Notice and Opportunity to Cure. If the Company intends to terminate this Agreement under clause (ii) or (vi) of Section 6.4, and if all of Employee's acts or omissions giving rise to such determination to terminate this Agreement are, in the reasonable determination of the Board of Directors, susceptible to substantially complete cure by Employee within a period of thirty (30) days, the written notice given to Employee pursuant to Section 6.4 shall state that the effective date of termination shall be thirty (30) days from the date of such notice, and such notice shall be rescinded if Employee effects a substantially complete cure within such thirty (30) day period.

6.6 Payment of Compensation After Termination . Upon the occurrence of any events set forth in Sections 6.1 through 6.4 hereof or Section 6.8, the Company shall be obligated to pay to Employee (or Employee's estate in the event of Employee's death) (i) the compensation due him or her under Section 5.1.1 up to the date of termination; (ii) any unpaid bonus previously awarded by the Board of Directors; and (iii) compensation for any earned but unused vacation, which compensation shall be paid at the Base Salary rate in effect at the time such unused vacation accrued.

6.7 Payment Upon Termination by the Company Without Cause. In the event this Agreement is terminated by the Company for a reason other than one of those set forth in Section 6.3 or Section 6.4 or Section 6.8, the Company shall be required to continue to pay Employee, as severance compensation, the compensation due him or her under Section 5.1.1, for the unexpired term of this Agreement (without regard to Section 3). Such severance compensation shall be paid for a period equal to the number of weeks remaining in the unexpired term of this Agreement (without regard to Section 3). Employee may elect to receive the severance compensation (or such part of the severance compensation as shall then remain unpaid) in a lump sum. Such election may be made by written notice to the Company, and if such election is made the lump sum shall be paid by the Company within ten (10) days after such notice.

6.8 Change of Control. Notwithstanding the foregoing, the Company or its successor, or Employee may terminate this Agreement, with or without cause, in connection with a Change of Control of the Company. In the event of such a termination, the Company shall pay Employee on the date of termination a lump sum payment equal to the greater of (a) 2.99 times Employee's "Base Amount" and (b) the compensation due him or her under Section 5.1.1 for the unexpired term of this Agreement (without regard to Section 3). Such payment shall be in addition to any unpaid amounts otherwise then due Employee under Section 5 of this Agreement. Any termination of this Agreement, except termination under Sections 6.1 through 6.4, within twelve months after either (i) the earliest date on which the Company enters into a letter of intent, memorandum of agreement, or similar document leading to a Change of Control, or (ii) the effective date of a Change of Control, shall be deemed conclusively to be a termination in connection with a Change of Control. If the Company or its successor causes a material reduction in Employee's responsibilities or compensation after a Change of Control, then Employee may at Employee's option terminate this Agreement under Section 6.2 any time within one hundred eighty (180) days after such reduction, and such resignation shall be deemed a termination by the Company in connection with a Change of Control and shall entitle Employee to the benefits of this Section 6.8. For purposes of this Agreement, the following definitions shall apply.

6.8.1 "Change of Control" means (i) the acquisition of Voting Securities of the Company by a Person or an Affiliated Group entitling the holder thereof to elect a majority of the directors of the Company; provided, that an increase in the amount of Voting Securities held by a Person or Affiliated Group who previously held sufficient Voting Securities to elect a majority of the directors shall not constitute a Change of Control; and provided, further, that an

acquisition of Voting Securities by one or more Persons acting as an underwriter in connection with a sale or distribution of such Voting Securities shall not constitute a Change of Control under this clause (i); (ii) the sale of all or substantially all of the assets of the Company; or (iii) a merger or consolidation of the Company with or into another corporation or entity in which the stockholders of the Company immediately before such merger or consolidation do not own, in the aggregate, Voting Securities of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity) entitling them, in the aggregate (and without regard to whether they constitute an Affiliated Group) to elect a majority of the directors or persons holding similar powers of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity); provided, however, that in no event shall any transaction described in clauses (i), (ii) or (iii) be a Change of Control if all of the Persons acquiring Voting Securities or assets of the Company or merging or consolidating with the Company are one or more direct or indirect subsidiary or parent corporations of the Company.

- 6.8.2 "Voting Securities" means shares of capital stock or other equity securities entitling the holder thereof to regularly vote for the election of directors (or for person performing a similar function if the issuer is not a corporation), but does not include the power to vote upon the happening of some condition or event which has not yet occurred.
- 6.8.3 "Person" means any natural person or any corporation, partnership, limited liability company, trust, unincorporated business association or other entity.
- 6.8.4 "Affiliated Group" means (i) a Person and one or more other Persons in control of, controlled by, or under common control with such Person; and (ii) two or more Persons who, by written agreement among them, act in concert to acquire Voting Securities entitling them to elect a majority of the directors of the Company.
- 7. Renegotiation. Employee shall be entitled to seek a modification of this Agreement prior to the Expiration Date if the market value of the Company's outstanding capital stock exceeds \$75,000,000. The Company will negotiate in good faith with Employee in connection with any such request by the Employee for such a modification of this Agreement.
- 8. Intellectual Property Agreement. Employee acknowledges that the Intellectual Property Agreement previously executed and delivered by Employee shall remain in effect and shall not be affected by the terms of this Agreement or the termination of this Agreement.
- 9. Entire Agreement. The provisions of this Agreement, including the exhibits attached to this Agreement, constitute the entire agreement between Employee and the Company with respect to the subject matter of this Agreement, and supersede any prior oral understanding. No modification, supplement or discharge of this Agreement shall be effective unless in writing and executed on behalf of the party to be charged.

- 10. Waiver. No waiver by either party of any condition, term or provision of this Agreement shall be deemed to be a waiver of any proceeding or succeeding breach of the same or of any other condition, term or provision of this Agreement.
- 11. Assignability. This Agreement, and the rights and obligations of the parties under this Agreement, may not be assigned by Employee. The Company may assign any of its rights and obligations under this Agreement to any successor or surviving corporation resulting from a merger, consolidation, sale of assets or stock, or other corporate reorganization, upon condition that the assignee shall assume, either expressly or by operation of law, all of the Company's obligations under this Agreement.
- 12. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.
- 13. Construction. This Agreement shall be construed in accordance with the laws of the State of California.
- 14. Survival. This Section 14 and the covenants and agreements contained in Sections 5.3, 6.6, 6.7, and 6.8 of this Agreement shall survive termination of Employee's employment.
- 15. Notices. Any notices or other communication required or permitted to be given under this Agreement shall be in writing and shall be sent by United States mail, first class certified or registered postage prepaid, return receipt requested, or personally delivered to the parties at the following addresses:

To the Company:

BioTime, Inc. 935 Pardee Street

Berkeley, California 94710 Attention: President

To Employee:

Hal Sternberg, Ph.D. 935 Pardee Street

Berkeley, California 94710

A notice sent by certified or registered mail shall be deemed delivered on the fourth day after deposit in the United States mail, postage prepaid, and addressed as aforesaid. Any party may change its address for notice by giving notice to the other party in the manner provided in this Section.

16. Unenforceable Provisions. If all or part of any one or more of the provisions contained in this Agreement is for any reason held to be invalid, illegal, or unenforceable in any respect, the invalidity, illegality, or unenforceability shall not affect any other provisions, and this

Agreement shall be equitably construed as if it did not contain the invalid, illegal, or unenforce able provision.

- $\,$  17. Section Headings. Section headings are for the convenience of the parties and do not form a part of this Agreement.
- 18. Section and Other References. References in this Agreement to Sections, subsections, and Exhibits are references to sections and subsections in this Agreement and exhibits attached to this Agreement unless specified otherwise.

IN WITNESS WHEREOF,  $\,$  the parties hereto have executed this Agreement on the day and year first above written.

MPLOYEE:	/s/ Hal Sternberg, Ph.D.
	Hal Sternberg, Ph.D.
DMPANY:	BIOTIME, INC.
Вуз	/s/ Paul E. Segall
Tit	President tle:

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### DUTIES AND RESPONSIBILITIES

The Vice President of Research will (subject to the ultimate authority of the Board of Directors) design, conduct and manage scientific research and development. In such capacity, he will participate in the identification of new areas of research, production and services. He will attend scientific meetings and work with other professionals in related areas, present and publish scientific papers, and interface with the mass and professional media. He will participate in the design and manufacture of equipment and products, and take part in and manage the delivery of scientific services to the Company's customers and clientele. He will meet with potential investors, customers and grant providers. He will aid in the development of advertising and promotional copy. He will work with scientific and non-technical management in designing Company policy and direction. He will interface with regulatory and government officials to obtain product use approval.

THIS AGREEMENT is made June 1, 1996, by and between BioTime, Inc. (the "Company"), and Harold D. Waitz, Ph.D. (the "Employee").

#### WITNESSETH:

WHEREAS, the Company desires to employ Employee, and Employee is willing to accept such employment, all on the terms and subject to the conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the terms and conditions hereinafter set forth, the parties hereto agree as follows:

- 1. Employment. The Company hereby employs Employee, and Employee hereby accepts employment with the Company on the terms and conditions herein set forth.
- 2. Term of Agreement. This Agreement shall commence on June 1, 1996 and shall continue in effect until December 31, 2000 (the "Expiration Date"), unless terminated pursuant to the express provisions of this Agreement.
- 3. Renewal. This Agreement shall be renewed automatically for an additional one (1) year period on January 1, 2001 and on each anniversary thereof, unless one party gives the other advance written notice of non-renewal at least sixty (60) days prior to such date. Either party may elect not to renew this Agreement with or without cause.
- 4. Position; Duties. Employee shall be employed in the position and shall perform the duties and functions set forth on EXHIBIT A, and such additional duties and functions as are normally carried out by an executive in a comparable position with a developer of pharmaceutical or medical products, and as the Board of Directors or a duly authorized officer of the Company shall from time to time reasonably determine. Employee shall devote his or her best efforts, skills and abilities, on a full-time basis, exclusively to the Company's business pursuant to, and in accordance with, reasonable business policies and procedures, as fixed from time to time by the Board of Directors of the Company (the "Board of Directors"). Employee covenants and agrees that he or she will faithfully adhere to and fulfill such policies as are established from time to time by the Board of Directors.

#### 5. Compensation

 $\,$  5.1 Salary and Bonuses. During the term of this Agreement, the Company shall pay to the Employee:

\$5.1.1 Base Salary. A base annual salary (the "Base Salary") in the following amounts: Eighty-Five Thousand Dollars (\$85,000) during the calendar year beginning

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January 1, 1996; Ninety-Two Thousand Dollars (\$92,000) during the calendar year beginning January 1, 1997; Ninety-Nine Thousand Dollars (\$99,000) during the calendar year beginning January 1, 1998; One Hundred Six Thousand Dollars (\$106,000) during the calendar year beginning January 1, 1999; and One Hundred Thirteen Thousand Dollars (\$113,000) during the calendar year beginning January 1, 2000. The Base Salary shall be payable in equal semi-monthly installments or in such other installments as may be agreed upon between the parties. The Base Salary may be increased from time to time in the discretion of the Board of Directors.

5.1.2 Financing Bonus. Employee shall receive a one-time cash bonus in the amount of Twenty-Five Thousand Dollars (\$25,000) if the Company receives at least One Million Dollars (\$1,000,000) of equity financing from a pharmaceutical company. Such bonus shall be paid within thirty (30) days after the Company has received such \$1,000,000. For the purpose of this paragraph the following provisions shall apply: (a) all payments made by a pharmaceutical company on an installment basis, or upon the exercise of options, warrants or other rights will be aggregated; and (b) in the event of an exchange or conversion of any debt security or evidence of indebtedness for or into any equity security of the Company, the indebtedness so converted or exchanged (including all principal and accrued interest) shall be deemed paid to the Company as equity financing on the date of such exchange or conversion. The term "equity financing" means the payment of cash to the Company for the purchase of (a) shares of capital stock of any class of the Company (whether or not convertible into another class of capital stock of the Company), and (b) any option, warrant or other security (other than a debt security or instrument evidencing indebtedness of the Company) entitling the holder thereof to purchase or otherwise acquire capital stock.

5.1.3 Other Bonuses. The Company may pay Employee such bonuses, if any, as the Board of Directors may, from time to time determine.

5.2 Benefit Plans. Employee shall be eligible (to the extent he or she qualifies) to participate in any retirement, pension, life, health, accident and disability insurance, stock option plan or other similar employee benefit plans which may be adopted by the Company (or any other member of a

consolidated group of which the Company is a part) for its executive officers or other employees; provided, that Employee shall not be eligible to participate in the Company's 1992 Stock Option Plan (or any similar stock option or stock purchase plan) so long as Employee is a member of the Stock Option Committee (or other committee governing such stock option or stock purchase plan) appointed by the Board of Directors.

- 5.3 Expense Reimbursement. The Company shall reimburse Employee for all reasonable expenses incurred by Employee in connection with the performance of his or her employment duties, subject to the Company's policies and procedures in effect from time to time, and provided that Employee submits supporting vouchers.
- $\,$  5.4 Vacation; Sick Leave. Employee shall be entitled to four weeks of vacation, without reduction in compensation, during each calendar year. Such vacation shall be taken at

such time as is consistent with the needs and policies of the Company. All vacation days shall accrue based upon days of service. The Company may, from time to time, adopt policies governing the disposition of unused vacation days remaining at the end of the Company's fiscal year; which policies may govern whether unused vacation days will be paid, lost, or carried over into subsequent fiscal years. Employee shall also be entitled to leave from work, without reduction in compensation, due to illness to the extent allowed by the Company consistent with its policies and procedures and subject to the provisions of this Agreement governing termination due to disability, sickness or illness.

- 6. Termination. This Agreement shall terminate prior to the Expiration Date upon the happening of any of the following events:
  - 6.1 Death. Automatically and without notice upon the death of
- 6.2 Voluntary Termination by Employee. By Employee voluntarily leaving the employ of the Company with or without the consent of the Company (which Employee shall be entitled to do upon thirty (30) days written notice);

Employee;

- 6.3 Disability. Upon written notice of termination from the Company to Employee, after Employee becomes disabled, either totally or partially, for a period of ninety (90) days during any one hundred fifty (150) day period, so that he or she is prevented from performing his or her principal duties pursuant to this Agreement; provided, that the Company's obligation to pay the compensation due under Section 5 shall continue until this Agreement is so terminated.
- 6.4 For Cause. Upon discharge of Employee, on written notice, by the Board of Directors on grounds of: (i) conviction of a crime of moral turpitude; (ii) deliberate failure to carry out the reasonable policies of the Board of Directors, as they may relate to Employee's duties under this Agreement; (iii) chronic alcohol or drug abuse; (iv) fraud, embezzlement or misappropriation of Company assets; (v) disloyal, dishonest or illegal conduct in the course of his or her employment; or (vi) a material default or breach of any of the covenants made by Employee in this Agreement. The written notice delivered by the Board of Directors shall specify the ground for termination and shall be supported by a statement of all relevant facts constituting cause for termination. Any termination under this Section 6.4 shall be deemed a termination for "cause".
- 6.5 Notice and Opportunity to Cure. If the Company intends to terminate this Agreement under clause (ii) or (vi) of Section 6.4, and if all of Employee's acts or omissions giving rise to such determination to terminate this Agreement are, in the reasonable determination of the Board of Directors, susceptible to substantially complete cure by Employee within a period of thirty (30) days, the written notice given to Employee pursuant to Section 6.4 shall state that the effective date of termination shall be thirty (30) days from the date of such notice, and such notice shall be rescinded if Employee effects a substantially complete cure within such thirty (30) day period.

6.6 Payment of Compensation After Termination . Upon the occurrence of any events set forth in Sections 6.1 through 6.4 hereof or Section 6.8, the Company shall be obligated to pay to Employee (or Employee's estate in the event of Employee's death) (i) the compensation due him or her under Section 5.1.1 up to the date of termination; (ii) any unpaid bonus previously awarded by the Board of Directors; and (iii) compensation for any earned but unused vacation, which compensation shall be paid at the Base Salary rate in effect at the time such unused vacation accrued.

6.7 Payment Upon Termination by the Company Without Cause. In the event this Agreement is terminated by the Company for a reason other than one of those set forth in Section 6.3 or Section 6.4 or Section 6.8, the Company shall be required to continue to pay Employee, as severance compensation, the compensation due him or her under Section 5.1.1, for the unexpired term of this Agreement (without regard to Section 3). Such severance compensation shall be paid for a period equal to the number of weeks remaining in the unexpired term of this Agreement (without regard to Section 3). Employee may elect to receive the severance compensation (or such part of the severance compensation as shall then remain unpaid) in a lump sum. Such election may be made by written notice to the Company, and if such election is made the lump sum shall be paid by the Company within ten (10) days after such notice.

6.8 Change of Control. Notwithstanding the foregoing, the Company or its successor, or Employee may terminate this Agreement, with or without cause, in connection with a Change of Control of the Company. In the event of such a termination, the Company shall pay Employee on the date of termination a lump sum payment equal to the greater of (a) 2.99 times Employee's "Base Amount" and (b) the compensation due him or her under Section 5.1.1 for the unexpired term of this Agreement (without regard to Section 3). Such payment shall be in addition to any unpaid amounts otherwise then due Employee under Section 5 of this Agreement. Any termination of this Agreement, except termination under Sections 6.1 through 6.4, within twelve months after either (i) the earliest date on which the Company enters into a letter of intent, memorandum of agreement, or similar document leading to a Change of Control, or (ii) the effective date of a Change of Control, shall be deemed conclusively to be a termination in connection with a Change of Control. If the Company or its successor causes a material reduction in Employee's responsibilities or compensation after a Change of Control, then Employee may at Employee's option terminate this Agreement under Section 6.2 any time within one hundred eighty (180) days after such reduction, and such resignation shall be deemed a termination by the Company in connection with a Change of Control and shall entitle Employee to the benefits of this Section 6.8. For purposes of this Agreement, the following definitions shall apply.

6.8.1 "Change of Control" means (i) the acquisition of Voting Securities of the Company by a Person or an Affiliated Group entitling the holder thereof to elect a majority of the directors of the Company; provided, that an increase in the amount of Voting Securities held by a Person or Affiliated Group who previously held sufficient Voting Securities to elect a majority of the directors shall not constitute a Change of Control; and provided, further, that an

acquisition of Voting Securities by one or more Persons acting as an underwriter in connection with a sale or distribution of such Voting Securities shall not constitute a Change of Control under this clause (i); (ii) the sale of all or substantially all of the assets of the Company; or (iii) a merger or consolidation of the Company with or into another corporation or entity in which the stockholders of the Company immediately before such merger or consolidation do not own, in the aggregate, Voting Securities of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity) entitling them, in the aggregate (and without regard to whether they constitute an Affiliated Group) to elect a majority of the directors or persons holding similar powers of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity); provided, however, that in no event shall any transaction described in clauses (i), (ii) or (iii) be a Change of Control if all of the Persons acquiring Voting Securities or assets of the Company or merging or consolidating with the Company are one or more direct or indirect subsidiary or parent corporations of the Company.

- 6.8.2 "Voting Securities" means shares of capital stock or other equity securities entitling the holder thereof to regularly vote for the election of directors (or for person performing a similar function if the issuer is not a corporation), but does not include the power to vote upon the happening of some condition or event which has not yet occurred.
- 6.8.3 "Person" means any natural person or any corporation, partnership, limited liability company, trust, unincorporated business association or other entity.
- 6.8.4 "Affiliated Group" means (i) a Person and one or more other Persons in control of, controlled by, or under common control with such Person; and (ii) two or more Persons who, by written agreement among them, act in concert to acquire Voting Securities entitling them to elect a majority of the directors of the Company.
- 7. Renegotiation. Employee shall be entitled to seek a modification of this Agreement prior to the Expiration Date if the market value of the Company's outstanding capital stock exceeds \$75,000,000. The Company will negotiate in good faith with Employee in connection with any such request by the Employee for such a modification of this Agreement.
- 8. Intellectual Property Agreement. Employee acknowledges that the Intellectual Property Agreement previously executed and delivered by Employee shall remain in effect and shall not be affected by the terms of this Agreement or the termination of this Agreement.
- 9. Entire Agreement. The provisions of this Agreement, including the exhibits attached to this Agreement, constitute the entire agreement between Employee and the Company with respect to the subject matter of this Agreement, and supersede any prior oral understanding. No modification, supplement or discharge of this Agreement shall be effective unless in writing and executed on behalf of the party to be charged.

- 10. Waiver. No waiver by either party of any condition, term or provision of this Agreement shall be deemed to be a waiver of any proceeding or succeeding breach of the same or of any other condition, term or provision of this Agreement.
- 11. Assignability. This Agreement, and the rights and obligations of the parties under this Agreement, may not be assigned by Employee. The Company may assign any of its rights and obligations under this Agreement to any successor or surviving corporation resulting from a merger, consolidation, sale of assets or stock, or other corporate reorganization, upon condition that the assignee shall assume, either expressly or by operation of law, all of the Company's obligations under this Agreement.
- 12. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.
- $\,$  13. Construction. This Agreement shall be construed in accordance with the laws of the State of California.
- 14. Survival. This Section 14 and the covenants and agreements contained in Sections 5.3, 6.6, 6.7, and 6.8 of this Agreement shall survive termination of Employee's employment.
- 15. Notices. Any notices or other communication required or permitted to be given under this Agreement shall be in writing and shall be sent by United States mail, first class certified or registered postage prepaid, return receipt requested, or personally delivered to the parties at the following addresses:

To the Company:

BioTime, Inc. 935 Pardee Street

Berkeley, California 94710

Attention: President

To Employee:

Harold D. Waitz, Ph.D. 935 Pardee Street

Berkeley, California 94710

A notice sent by certified or registered mail shall be deemed delivered on the fourth day after deposit in the United States mail, postage prepaid, and addressed as aforesaid. Any party may change its address for notice by giving notice to the other party in the manner provided in this Section.

16. Unenforceable Provisions. If all or part of any one or more of the provisions contained in this Agreement is for any reason held to be invalid, illegal, or unenforceable in any respect, the invalidity, illegality, or unenforceability shall not affect any other provisions, and this

Agreement shall be equitably construed as if it did not contain the invalid, illegal, or unenforce able provision.

- $\,$  17. Section Headings. Section headings are for the convenience of the parties and do not form a part of this Agreement.
- 18. Section and Other References. References in this Agreement to Sections, subsections, and Exhibits are references to sections and subsections in this Agreement and exhibits attached to this Agreement unless specified otherwise.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first above written.

/s/ Harold D. Waitz, Ph.D. EMPLOYEE: Harold D. Waitz, Ph.D. BIOTIME, INC. COMPANY:

/s/ Paul E. Segall

President

Title: \_\_\_

#### EXHIBIT A

#### DUTTES AND RESPONSIBILITIES

The Vice President of Engineering, Regulatory, and Clinical Affairs. He is responsible for the conception, design, construction, development and testing of hardware necessary for the construction, development, testing, and utilization of Company products and services as well as devices utilized for Company sponsored research. He will supervise all personnel responsible for the construction, development, testing and quality control of the Company's products and services.

He will act as the "in house" coordinator of Regulatory and Clinical Affairs, and in such capacity will directly interface with and assist all Company Consultants in preparing, organizing, editing and submitting all documents necessary for the regulatory approval of the Company's products. In such capacity, he will meet with regulatory officials to clarify and present the Company's proposals when necessary.He will also meet with Clinicians involved with the clinical trial development of BioTime's products. He will perform site visits and audits of clinical trial sites as well as non-clinical facilities.

He will participate in experimentation, services, and manufacturing requiring sophisticated hardware, and in the design and implementation of scientific protocols requiring such hardware. He will participate in the selection and procurement of hardware and software used by Company personnel, consultants, and research partners. He will attend scientific meetings, present scientific papers and discussions and interface with the professional and mass media. He will meet with potential investors, customers and grant providers. He will participate in programs to support Company products purchased or leased by customers. In such capacity, and subject to the ultimate authority of the Board of Directors, he will assist in the procurement, development, design, and operation of Company facilities. He will work with other members of management in designing Company policy and direction and its implementation.

THIS AGREEMENT is made June 1, 1996, by and between BioTime, Inc. (the "Company"), and Judith Segall (the "Employee").

#### WITNESSETH:

WHEREAS, the Company desires to employ Employee, and Employee is willing to accept such employment, all on the terms and subject to the conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the terms and conditions hereinafter set forth, the parties hereto agree as follows:

- 1. Employment. The Company hereby employs Employee, and Employee hereby accepts employment with the Company on the terms and conditions herein set forth.
- 2. Term of Agreement. This Agreement shall commence on June 1, 1996 and shall continue in effect until December 31, 2000 (the "Expiration Date"), unless terminated pursuant to the express provisions of this Agreement.
- 3. Renewal. This Agreement shall be renewed automatically for an additional one (1) year period on January 1, 2001 and on each anniversary thereof, unless one party gives the other advance written notice of non-renewal at least sixty (60) days prior to such date. Either party may elect not to renew this Agreement with or without cause.
- 4. Position; Duties. Employee shall be employed in the position and shall perform the duties and functions set forth on EXHIBIT A, and such additional duties and functions as are normally carried out by an executive in a comparable position with a developer of pharmaceutical or medical products, and as the Board of Directors or a duly authorized officer of the Company shall from time to time reasonably determine. Employee shall devote his or her best efforts, skills and abilities, on a full-time basis, exclusively to the Company's business pursuant to, and in accordance with, reasonable business policies and procedures, as fixed from time to time by the Board of Directors of the Company (the "Board of Directors"). Employee covenants and agrees that he or she will faithfully adhere to and fulfill such policies as are established from time to time by the Board of Directors.

#### 5. Compensation

 $\,$  5.1 Salary and Bonuses. During the term of this Agreement, the Company shall pay to the Employee:

5.1.1 Base Salary. A base annual salary (the "Base Salary") in the following amounts: Eighty-Five Thousand Dollars (\$85,000) during the calendar year beginning

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January 1, 1996; Ninety-Two Thousand Dollars (\$92,000) during the calendar year beginning January 1, 1997; Ninety-Nine Thousand Dollars (\$99,000) during the calendar year beginning January 1, 1998; One Hundred Six Thousand Dollars (\$106,000) during the calendar year beginning January 1, 1999; and One Hundred Thirteen Thousand Dollars (\$113,000) during the calendar year beginning January 1, 2000. The Base Salary shall be payable in equal semi-monthly installments or in such other installments as may be agreed upon between the parties. The Base Salary may be increased from time to time in the discretion of the Board of Directors.

5.1.2 Financing Bonus. Employee shall receive a one-time cash bonus in the amount of Twenty-Five Thousand Dollars (\$25,000) if the Company receives at least One Million Dollars (\$1,000,000) of equity financing from a pharmaceutical company. Such bonus shall be paid within thirty (30) days after the Company has received such \$1,000,000. For the purpose of this paragraph the following provisions shall apply: (a) all payments made by a pharmaceutical company on an installment basis, or upon the exercise of options, warrants or other rights will be aggregated; and (b) in the event of an exchange or conversion of any debt security or evidence of indebtedness for or into any equity security of the Company, the indebtedness so converted or exchanged (including all principal and accrued interest) shall be deemed paid to the Company as equity financing on the date of such exchange or conversion. The term "equity financing" means the payment of cash to the Company for the purchase of (a) shares of capital stock of any class of the Company), and (b) any option, warrant or other security (other than a debt security or instrument evidencing indebtedness of the Company) entitling the holder thereof to purchase or otherwise acquire capital stock.

5.1.3 Other Bonuses. The Company may pay Employee such bonuses, if any, as the Board of Directors may, from time to time determine.

5.2 Benefit Plans. Employee shall be eligible (to the extent he or she qualifies) to participate in any retirement, pension, life, health, accident and disability insurance, stock option plan or other similar employee benefit plans which may be adopted by the Company (or any other member of a

consolidated group of which the Company is a part) for its executive officers or other employees; provided, that Employee shall not be eligible to participate in the Company's 1992 Stock Option Plan (or any similar stock option or stock purchase plan) so long as Employee is a member of the Stock Option Committee (or other committee governing such stock option or stock purchase plan) appointed by the Board of Directors.

- 5.3 Expense Reimbursement. The Company shall reimburse Employee for all reasonable expenses incurred by Employee in connection with the performance of his or her employment duties, subject to the Company's policies and procedures in effect from time to time, and provided that Employee submits supporting vouchers.
- $\,$  5.4 Vacation; Sick Leave. Employee shall be entitled to four weeks of vacation, without reduction in compensation, during each calendar year. Such vacation shall be taken at

such time as is consistent with the needs and policies of the Company. All vacation days shall accrue based upon days of service. The Company may, from time to time, adopt policies governing the disposition of unused vacation days remaining at the end of the Company's fiscal year; which policies may govern whether unused vacation days will be paid, lost, or carried over into subsequent fiscal years. Employee shall also be entitled to leave from work, without reduction in compensation, due to illness to the extent allowed by the Company consistent with its policies and procedures and subject to the provisions of this Agreement governing termination due to disability, sickness or illness.

- 6. Termination. This Agreement shall terminate prior to the Expiration Date upon the happening of any of the following events:
  - 6.1 Death. Automatically and without notice upon the death of
- 6.2 Voluntary Termination by Employee. By Employee voluntarily leaving the employ of the Company with or without the consent of the Company (which Employee shall be entitled to do upon thirty (30) days written notice);

Employee;

- 6.3 Disability. Upon written notice of termination from the Company to Employee, after Employee becomes disabled, either totally or partially, for a period of ninety (90) days during any one hundred fifty (150) day period, so that he or she is prevented from performing his or her principal duties pursuant to this Agreement; provided, that the Company's obligation to pay the compensation due under Section 5 shall continue until this Agreement is so terminated.
- 6.4 For Cause. Upon discharge of Employee, on written notice, by the Board of Directors on grounds of: (i) conviction of a crime of moral turpitude; (ii) deliberate failure to carry out the reasonable policies of the Board of Directors, as they may relate to Employee's duties under this Agreement; (iii) chronic alcohol or drug abuse; (iv) fraud, embezzlement or misappropriation of Company assets; (v) disloyal, dishonest or illegal conduct in the course of his or her employment; or (vi) a material default or breach of any of the covenants made by Employee in this Agreement. The written notice delivered by the Board of Directors shall specify the ground for termination and shall be supported by a statement of all relevant facts constituting cause for termination. Any termination under this Section 6.4 shall be deemed a termination for "cause".
- 6.5 Notice and Opportunity to Cure. If the Company intends to terminate this Agreement under clause (ii) or (vi) of Section 6.4, and if all of Employee's acts or omissions giving rise to such determination to terminate this Agreement are, in the reasonable determination of the Board of Directors, susceptible to substantially complete cure by Employee within a period of thirty (30) days, the written notice given to Employee pursuant to Section 6.4 shall state that the effective date of termination shall be thirty (30) days from the date of such notice, and such notice shall be rescinded if Employee effects a substantially complete cure within such thirty (30) day period.

6.6 Payment of Compensation After Termination . Upon the occurrence of any events set forth in Sections 6.1 through 6.4 hereof or Section 6.8, the Company shall be obligated to pay to Employee (or Employee's estate in the event of Employee's death) (i) the compensation due him or her under Section 5.1.1 up to the date of termination; (ii) any unpaid bonus previously awarded by the Board of Directors; and (iii) compensation for any earned but unused vacation, which compensation shall be paid at the Base Salary rate in effect at the time such unused vacation accrued.

6.7 Payment Upon Termination by the Company Without Cause. In the event this Agreement is terminated by the Company for a reason other than one of those set forth in Section 6.3 or Section 6.4 or Section 6.8, the Company shall be required to continue to pay Employee, as severance compensation, the compensation due him or her under Section 5.1.1, for the unexpired term of this Agreement (without regard to Section 3). Such severance compensation shall be paid for a period equal to the number of weeks remaining in the unexpired term of this Agreement (without regard to Section 3). Employee may elect to receive the severance compensation (or such part of the severance compensation as shall then remain unpaid) in a lump sum. Such election may be made by written notice to the Company, and if such election is made the lump sum shall be paid by the Company within ten (10) days after such notice.

6.8 Change of Control. Notwithstanding the foregoing, the Company or its successor, or Employee may terminate this Agreement, with or without cause, in connection with a Change of Control of the Company. In the event of such a termination, the Company shall pay Employee on the date of termination a lump sum payment equal to the greater of (a) 2.99 times Employee's "Base Amount" and (b) the compensation due him or her under Section 5.1.1 for the unexpired term of this Agreement (without regard to Section 3). Such payment shall be in addition to any unpaid amounts otherwise then due Employee under Section 5 of this Agreement. Any termination of this Agreement, except termination under Sections 6.1 through 6.4, within twelve months after either (i) the earliest date on which the Company enters into a letter of intent, memorandum of agreement, or similar document leading to a Change of Control, or (ii) the effective date of a Change of Control, shall be deemed conclusively to be a termination in connection with a Change of Control. If the Company or its successor causes a material reduction in Employee's responsibilities or compensation after a Change of Control, then Employee may at Employee's option terminate this Agreement under Section 6.2 any time within one hundred eighty (180) days after such reduction, and such resignation shall be deemed a termination by the Company in connection with a Change of Control and shall entitle Employee to the benefits of this Section 6.8. For purposes of this Agreement, the following definitions shall apply.

6.8.1 "Change of Control" means (i) the acquisition of Voting Securities of the Company by a Person or an Affiliated Group entitling the holder thereof to elect a majority of the directors of the Company; provided, that an increase in the amount of Voting Securities held by a Person or Affiliated Group who previously held sufficient Voting Securities to elect a majority of the directors shall not constitute a Change of Control; and provided, further, that an

acquisition of Voting Securities by one or more Persons acting as an underwriter in connection with a sale or distribution of such Voting Securities shall not constitute a Change of Control under this clause (i); (ii) the sale of all or substantially all of the assets of the Company; or (iii) a merger or consolidation of the Company with or into another corporation or entity in which the stockholders of the Company immediately before such merger or consolidation do not own, in the aggregate, Voting Securities of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity) entitling them, in the aggregate (and without regard to whether they constitute an Affiliated Group) to elect a majority of the directors or persons holding similar powers of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity); provided, however, that in no event shall any transaction described in clauses (i), (ii) or (iii) be a Change of Control if all of the Persons acquiring Voting Securities or assets of the Company or merging or consolidating with the Company are one or more direct or indirect subsidiary or parent corporations of the Company.

- 6.8.2 "Voting Securities" means shares of capital stock or other equity securities entitling the holder thereof to regularly vote for the election of directors (or for person performing a similar function if the issuer is not a corporation), but does not include the power to vote upon the happening of some condition or event which has not yet occurred.
- 6.8.3 "Person" means any natural person or any corporation, partnership, limited liability company, trust, unincorporated business association or other entity.
- 6.8.4 "Affiliated Group" means (i) a Person and one or more other Persons in control of, controlled by, or under common control with such Person; and (ii) two or more Persons who, by written agreement among them, act in concert to acquire Voting Securities entitling them to elect a majority of the directors of the Company.
- 7. Renegotiation. Employee shall be entitled to seek a modification of this Agreement prior to the Expiration Date if the market value of the Company's outstanding capital stock exceeds \$75,000,000. The Company will negotiate in good faith with Employee in connection with any such request by the Employee for such a modification of this Agreement.
- 8. Intellectual Property Agreement. Employee acknowledges that the Intellectual Property Agreement previously executed and delivered by Employee shall remain in effect and shall not be affected by the terms of this Agreement or the termination of this Agreement.
- 9. Entire Agreement. The provisions of this Agreement, including the exhibits attached to this Agreement, constitute the entire agreement between Employee and the Company with respect to the subject matter of this Agreement, and supersede any prior oral understanding. No modification, supplement or discharge of this Agreement shall be effective unless in writing and executed on behalf of the party to be charged.

- 10. Waiver. No waiver by either party of any condition, term or provision of this Agreement shall be deemed to be a waiver of any proceeding or succeeding breach of the same or of any other condition, term or provision of this Agreement.
- 11. Assignability. This Agreement, and the rights and obligations of the parties under this Agreement, may not be assigned by Employee. The Company may assign any of its rights and obligations under this Agreement to any successor or surviving corporation resulting from a merger, consolidation, sale of assets or stock, or other corporate reorganization, upon condition that the assignee shall assume, either expressly or by operation of law, all of the Company's obligations under this Agreement.
- 12. Counterparts. This Agreement may be executed in several arts, each of which shall be deemed an original but all of which counterparts, together shall constitute one and the same instrument.
- 13. Construction. This Agreement shall be construed in accordance with the laws of the State of California.
- 14. Survival. This Section 14 and the covenants and agreements contained in Sections 5.3, 6.6, 6.7, and 6.8 of this Agreement shall survive termination of Employee's employment.
- 15. Notices. Any notices or other communication required or permitted to be given under this Agreement shall be in writing and shall be sent by United States mail, first class certified or registered postage prepaid, return receipt requested, or personally delivered to the parties at the following addresses:

To the Company:

BioTime, Inc. 935 Pardee Street

Berkeley, California 94710

Attention: President

To Employee: Judith Segall

935 Pardee Street

Berkeley, California 94710

A notice sent by certified or registered mail shall be deemed delivered on the fourth day after deposit in the United States mail, postage prepaid, and addressed as aforesaid. Any party may change its address for notice by giving notice to the other party in the manner provided in this Section.

16. Unenforceable Provisions. If all or part of any one or more of the provisions contained in this Agreement is for any reason held to be invalid, illegal, or unenforceable in any respect, the invalidity, illegality, or unenforceability shall not affect any other provisions, and this Agreement shall be equitably construed as if it did not contain the invalid, illegal, or unenforce able provision.

- 17. Section Headings. Section headings are for the convenience of the parties and do not form a part of this Agreement.
- 18. Section and Other References. References in this Agreement to Sections, subsections, and Exhibits are references to sections and subsections in this Agreement and exhibits attached to this Agreement unless specified otherwise.

IN WITNESS WHEREOF,  $\,$  the parties hereto have executed this Agreement on the day and year first above written.

EMPLOYEE:	/s/ Judith Segall
	Judith Segall
COMPANY:	BIOTIME, INC.
	/s/ Victoria Bellport By:
	Chief Financial Officer

#### EXHIBIT A

# DUTIES AND RESPONSIBILITIES

The Corporate Secretary shall be responsible for the keeping the corporate records as specified in the bylaws of the Company. In such capacity, she shall keep, or cause to be kept, at the principal executive office of the Company, a book of minutes of all meetings of directors and shareholders, with the time and place of holding, whether regular of special, and if special, how authorized, the notice thereof given or the waivers of notice, the names of those present at directors' meetings, the number of shares present or represented at shareholders' meetings and proceedings thereof. She shall keep, or cause to be kept, at the principal executive office of the Company, or at the Office of the Company's transfer agent, a share register, as specified in the Company's bylaws. She shall also keep, or cause to be kept, at the principal executive office of the Company, the original or a copy of the bylaws as amended or otherwise altered to date, certified by her. She shall give, or cause to be given, notice of all meetings of shareholders and directors required to be given by law or the bylaws. She shall have charge of the seal of the Company and have such other powers and perform such other duties as may from time to time be prescribed by the board or the bylaws.

She will also serve as the Vice President of Technology. In such capacity, and subject to the ultimate authority of the Board of Directors, she will be involved in the procurement, development, management and maintenance of Company-operated facilities, laboratories, offices and equipment. She will participate in the acquisition and use of new apparatus and instrumentation, including those areas of communications and computer sciences. She will attend scientific meetings, present scientific papers and discussions and interface with the mass and professional media. She will participate in and manage company experimentation, scientific services, and product manufacturing, especially in the areas of clinical and nutritional chemistry, electronics and computer sciences. She will work with technical and non-technical management in designing company policy and direction. She will participate in the design and activities of the Company's marketing programs.

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THIS AGREEMENT is made June 1, 1996, by and between BioTime,  $\,$  Inc. (the "Company"), and Victoria Bellport (the "Employee").

### WITNESSETH:

WHEREAS, the Company desires to employ Employee, and Employee is willing to accept such employment, all on the terms and subject to the conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the terms and conditions hereinafter set forth, the parties hereto agree as follows:

- 1. Employment. The Company hereby employs Employee, and Employee hereby accepts employment with the Company on the terms and conditions herein set forth.
- 2. Term of Agreement. This Agreement shall commence on June 1, 1996 and shall continue in effect until December 31, 2000 (the "Expiration Date"), unless terminated pursuant to the express provisions of this Agreement.
- 3. Renewal. This Agreement shall be renewed automatically for an additional one (1) year period on January 1, 2001 and on each anniversary thereof, unless one party gives the other advance written notice of non-renewal at least sixty (60) days prior to such date. Either party may elect not to renew this Agreement with or without cause.
- 4. Position; Duties. Employee shall be employed in the position and shall perform the duties and functions set forth on EXHIBIT A, and such additional duties and functions as are normally carried out by an executive in a comparable position with a developer of pharmaceutical or medical products, and as the Board of Directors or a duly authorized officer of the Company shall from time to time reasonably determine. Employee shall devote his or her best efforts, skills and abilities, on a full-time basis, exclusively to the Company's business pursuant to, and in accordance with, reasonable business policies and procedures, as fixed from time to time by the Board of Directors of the Company (the "Board of Directors"). Employee covenants and agrees that he or she will faithfully adhere to and fulfill such policies as are established from time to time by the Board of Directors.

### 5. Compensation

 $\,$  5.1 Salary and Bonuses. During the term of this Agreement, the Company shall pay to the Employee:

5.1.1 Base Salary. A base annual salary (the "Base Salary") in the following amounts: Eighty-Five Thousand Dollars (\$85,000) during the calendar year beginning

1

January 1, 1996; Ninety-Two Thousand Dollars (\$92,000) during the calendar year beginning January 1, 1997; Ninety-Nine Thousand Dollars (\$99,000) during the calendar year beginning January 1, 1998; One Hundred Six Thousand Dollars (\$106,000) during the calendar year beginning January 1, 1999; and One Hundred Thirteen Thousand Dollars (\$113,000) during the calendar year beginning January 1, 2000. The Base Salary shall be payable in equal semi-monthly installments or in such other installments as may be agreed upon between the parties. The Base Salary may be increased from time to time in the discretion of the Board of Directors.

5.1.2 Financing Bonus. Employee shall receive a one-time cash bonus in the amount of Twenty-Five Thousand Dollars (\$25,000) if the Company receives at least One Million Dollars (\$1,000,000) of equity financing from a pharmaceutical company. Such bonus shall be paid within thirty (30) days after the Company has received such \$1,000,000. For the purpose of this paragraph the following provisions shall apply: (a) all payments made by a pharmaceutical company on an installment basis, or upon the exercise of options, warrants or other rights will be aggregated; and (b) in the event of an exchange or conversion of any debt security or evidence of indebtedness for or into any equity security of the Company, the indebtedness so converted or exchanged (including all principal and accrued interest) shall be deemed paid to the Company as equity financing on the date of such exchange or conversion. The term "equity financing" means the payment of cash to the Company for the purchase of (a) shares of capital stock of any class of the Company (whether or not convertible into another class of capital stock of the Company), and (b) any option, warrant or other security (other than a debt security or instrument evidencing indebtedness of the Company) entitling the holder thereof to purchase or otherwise acquire capital stock.

5.1.3 Other Bonuses. The Company may pay Employee such bonuses, if any, as the Board of Directors may, from time to time determine.

5.2 Benefit Plans. Employee shall be eligible (to the extent he or she qualifies) to participate in any retirement, pension, life, health, accident and disability insurance, stock option plan or other similar employee benefit plans which may be adopted by the Company (or any other member of a

consolidated group of which the Company is a part) for its executive officers or other employees; provided, that Employee shall not be eligible to participate in the Company's 1992 Stock Option Plan (or any similar stock option or stock purchase plan) so long as Employee is a member of the Stock Option Committee (or other committee governing such stock option or stock purchase plan) appointed by the Board of Directors.

- 5.3 Expense Reimbursement. The Company shall reimburse Employee for all reasonable expenses incurred by Employee in connection with the performance of his or her employment duties, subject to the Company's policies and procedures in effect from time to time, and provided that Employee submits supporting vouchers.
- 5.4 Vacation; Sick Leave. Employee shall be entitled to four weeks of vacation, without reduction in compensation, during each calendar year. Such vacation shall be taken at

such time as is consistent with the needs and policies of the Company. All vacation days shall accrue based upon days of service. The Company may, from time to time, adopt policies governing the disposition of unused vacation days remaining at the end of the Company's fiscal year; which policies may govern whether unused vacation days will be paid, lost, or carried over into subsequent fiscal years. Employee shall also be entitled to leave from work, without reduction in compensation, due to illness to the extent allowed by the Company consistent with its policies and procedures and subject to the provisions of this Agreement governing termination due to disability, sickness or illness.

- 6. Termination. This Agreement shall terminate prior to the Expiration Date upon the happening of any of the following events:
  - 6.1 Death. Automatically and without notice upon the death of
- 6.2 Voluntary Termination by Employee. By Employee voluntarily leaving the employ of the Company with or without the consent of the Company (which Employee shall be entitled to do upon thirty (30) days written notice);

Employee;

- 6.3 Disability. Upon written notice of termination from the Company to Employee, after Employee becomes disabled, either totally or partially, for a period of ninety (90) days during any one hundred fifty (150) day period, so that he or she is prevented from performing his or her principal duties pursuant to this Agreement; provided, that the Company's obligation to pay the compensation due under Section 5 shall continue until this Agreement is so terminated.
- 6.4 For Cause. Upon discharge of Employee, on written notice, by the Board of Directors on grounds of: (i) conviction of a crime of moral turpitude; (ii) deliberate failure to carry out the reasonable policies of the Board of Directors, as they may relate to Employee's duties under this Agreement; (iii) chronic alcohol or drug abuse; (iv) fraud, embezzlement or misappropriation of Company assets; (v) disloyal, dishonest or illegal conduct in the course of his or her employment; or (vi) a material default or breach of any of the covenants made by Employee in this Agreement. The written notice delivered by the Board of Directors shall specify the ground for termination and shall be supported by a statement of all relevant facts constituting cause for termination. Any termination under this Section 6.4 shall be deemed a termination for "cause".
- 6.5 Notice and Opportunity to Cure. If the Company intends to terminate this Agreement under clause (ii) or (vi) of Section 6.4, and if all of Employee's acts or omissions giving rise to such determination to terminate this Agreement are, in the reasonable determination of the Board of Directors, susceptible to substantially complete cure by Employee within a period of thirty (30) days, the written notice given to Employee pursuant to Section 6.4 shall state that the effective date of termination shall be thirty (30) days from the date of such notice, and such notice shall be rescinded if Employee effects a substantially complete cure within such thirty (30) day period.

6.6 Payment of Compensation After Termination . Upon the occurrence of any events set forth in Sections 6.1 through 6.4 hereof or Section 6.8, the Company shall be obligated to pay to Employee (or Employee's estate in the event of Employee's death) (i) the compensation due him or her under Section 5.1.1 up to the date of termination; (ii) any unpaid bonus previously awarded by the Board of Directors; and (iii) compensation for any earned but unused vacation, which compensation shall be paid at the Base Salary rate in effect at the time such unused vacation accrued.

6.7 Payment Upon Termination by the Company Without Cause. In the event this Agreement is terminated by the Company for a reason other than one of those set forth in Section 6.3 or Section 6.4 or Section 6.8, the Company shall be required to continue to pay Employee, as severance compensation, the compensation due him or her under Section 5.1.1, for the unexpired term of this Agreement (without regard to Section 3). Such severance compensation shall be paid for a period equal to the number of weeks remaining in the unexpired term of this Agreement (without regard to Section 3). Employee may elect to receive the severance compensation (or such part of the severance compensation as shall then remain unpaid) in a lump sum. Such election may be made by written notice to the Company, and if such election is made the lump sum shall be paid by the Company within ten (10) days after such notice.

6.8 Change of Control. Notwithstanding the foregoing, the Company or its successor, or Employee may terminate this Agreement, with or without cause, in connection with a Change of Control of the Company. In the event of such a termination, the Company shall pay Employee on the date of termination a lump sum payment equal to the greater of (a) 2.99 times Employee's "Base Amount" and (b) the compensation due him or her under Section 5.1.1 for the unexpired term of this Agreement (without regard to Section 3). Such payment shall be in addition to any unpaid amounts otherwise then due Employee under Section 5 of this Agreement. Any termination of this Agreement, except termination under Sections 6.1 through 6.4, within twelve months after either (i) the earliest date on which the Company enters into a letter of intent, memorandum of agreement, or similar document leading to a Change of Control, or (ii) the effective date of a Change of Control, shall be deemed conclusively to be a termination in connection with a Change of Control. If the Company or its successor causes a material reduction in Employee's responsibilities or compensation after a Change of Control, then Employee may at Employee's option terminate this Agreement under Section 6.2 any time within one hundred eighty (180) days after such reduction, and such resignation shall be deemed a termination by the Company in connection with a Change of Control and shall entitle Employee to the benefits of this Section 6.8. For purposes of this Agreement, the following definitions shall apply.

6.8.1 "Change of Control" means (i) the acquisition of Voting Securities of the Company by a Person or an Affiliated Group entitling the holder thereof to elect a majority of the directors of the Company; provided, that an increase in the amount of Voting Securities held by a Person or Affiliated Group who previously held sufficient Voting Securities to elect a majority of the directors shall not constitute a Change of Control; and provided, further, that an

acquisition of Voting Securities by one or more Persons acting as an underwriter in connection with a sale or distribution of such Voting Securities shall not constitute a Change of Control under this clause (i); (ii) the sale of all or substantially all of the assets of the Company; or (iii) a merger or consolidation of the Company with or into another corporation or entity in which the stockholders of the Company immediately before such merger or consolidation do not own, in the aggregate, Voting Securities of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity) entitling them, in the aggregate (and without regard to whether they constitute an Affiliated Group) to elect a majority of the directors or persons holding similar powers of the surviving corporation or entity (or the ultimate parent of the surviving corporation or entity); provided, however, that in no event shall any transaction described in clauses (i), (ii) or (iii) be a Change of Control if all of the Persons acquiring Voting Securities or assets of the Company or merging or consolidating with the Company are one or more direct or indirect subsidiary or parent corporations of the Company.

- 6.8.2 "Voting Securities" means shares of capital stock or other equity securities entitling the holder thereof to regularly vote for the election of directors (or for person performing a similar function if the issuer is not a corporation), but does not include the power to vote upon the happening of some condition or event which has not yet occurred.
- 6.8.3 "Person" means any natural person or any corporation, partnership, limited liability company, trust, unincorporated business association or other entity.
- 6.8.4 "Affiliated Group" means (i) a Person and one or more other Persons in control of, controlled by, or under common control with such Person; and (ii) two or more Persons who, by written agreement among them, act in concert to acquire Voting Securities entitling them to elect a majority of the directors of the Company.
- 7. Renegotiation. Employee shall be entitled to seek a modification of this Agreement prior to the Expiration Date if the market value of the Company's outstanding capital stock exceeds \$75,000,000. The Company will negotiate in good faith with Employee in connection with any such request by the Employee for such a modification of this Agreement.
- 8. Intellectual Property Agreement. Employee acknowledges that the Intellectual Property Agreement previously executed and delivered by Employee shall remain in effect and shall not be affected by the terms of this Agreement or the termination of this Agreement.
- 9. Entire Agreement. The provisions of this Agreement, including the exhibits attached to this Agreement, constitute the entire agreement between Employee and the Company with respect to the subject matter of this Agreement, and supersede any prior oral understanding. No modification, supplement or discharge of this Agreement shall be effective unless in writing and executed on behalf of the party to be charged.

- 10. Waiver. No waiver by either party of any condition, term or provision of this Agreement shall be deemed to be a waiver of any proceeding or succeeding breach of the same or of any other condition, term or provision of this Agreement.
- 11. Assignability. This Agreement, and the rights and obligations of the parties under this Agreement, may not be assigned by Employee. The Company may assign any of its rights and obligations under this Agreement to any successor or surviving corporation resulting from a merger, consolidation, sale of assets or stock, or other corporate reorganization, upon condition that the assignee shall assume, either expressly or by operation of law, all of the Company's obligations under this Agreement.
- 12. Counterparts. This Agreement may be executed in several arts, each of which shall be deemed an original but all of which counterparts, together shall constitute one and the same instrument.
- 13. Construction. This Agreement shall be construed in accordance with the laws of the State of California.
- 14. Survival. This Section 14 and the covenants and agreements contained in Sections 5.3, 6.6, 6.7, and 6.8 of this Agreement shall survive termination of Employee's employment.
- 15. Notices. Any notices or other communication required or permitted to be given under this Agreement shall be in writing and shall be sent by United States mail, first class certified or registered postage prepaid, return receipt requested, or personally delivered to the parties at the following addresses:

To the Company:

BioTime, Inc. 935 Pardee Street

Berkeley, California 94710

Attention: President

To Employee:

Victoria Bellport 935 Pardee Street

Berkeley, California 94710

A notice sent by certified or registered mail shall be deemed delivered on the fourth day after deposit in the United States mail, postage prepaid, and addressed as aforesaid. Any party may change its address for notice by giving notice to the other party in the manner provided in this Section.

16. Unenforceable Provisions. If all or part of any one or more of the provisions contained in this Agreement is for any reason held to be invalid, illegal, or unenforceable in any respect, the invalidity, illegality, or unenforceability shall not affect any other provisions, and this Agreement shall be equitably construed as if it did not contain the invalid, illegal, or unenforce able provision.

- 17. Section Headings. Section headings are for the convenience of the parties and do not form a part of this Agreement.
- 18. Section and Other References. References in this Agreement to Sections, subsections, and Exhibits are references to sections and subsections in this Agreement and exhibits attached to this Agreement unless specified otherwise.

IN WITNESS WHEREOF,  $\,$  the parties hereto have executed this Agreement on the day and year first above written.

EMPLOYEE:	/s/ Victoria Bellport
	Victoria Bellport
COMPANY:	BIOTIME, INC.
By:	/s/ Paul E. Segall
Titl	President .e:

### EXHIBIT A

# DUTIES AND RESPONSIBILITIES

The Chief Financial Officer will be involved in the procurement, development and management of Company-operated facilities and personnel. In such capacity, and subject to the authority of the Board of Directors, she will supervise the business of the Company, which includes, but is not limited to: cash management and investing, accounting, financial reports, interfacing with government agencies and regulators, representatives from other companies, organizations and institutions, professional and mass media; budgeting, investor relations, accounts receivable, purchasing, and payroll. She will aid in the development of advortising and promotional copy, will manage the daily operations of the Company and will work with management in designing company strategy, policy and direction.

She will also, as needed, serve the Company in the capacity of a biochemist. She will participate in providing certain skilled scientific services for Company clientele, in the presentation of her research to the scientific and general public, and in the production and development of scientific products and services. She will be involved in the design and implementation of the Company's marketing programs.

THIS AGREEMENT is made as of August 19, 1996 by and between BioTime, Inc., a California corporation (hereinafter referred to as the "Company"), and Lawrence Cohen (hereinafter referred to as "Cohen").

#### WITNESSETH:

WHEREAS, Cohen is presently a director of the Company and is employed by the Company in the capacity of Chairman of the Board; and

WHEREAS, Cohen desires to retire from the Company and the Company and Cohen desire to implement certain arrangements in connection with Cohen's retirement from the Company.

NOW, THEREFORE, in consideration of the terms and conditions hereinafter set forth, the parties hereto agree as follows:

- 1. Stock Options. The Company hereby grants to Cohen stock options ("Options") to purchase up to 25,000 of the Company's Common Shares, no par value ("Shares") at an exercise price of \$14.88 per Share. All such Options are granted pursuant to and shall be governed by the Company's 1992 Stock Option Plan, as amended, and by that certain Stock Option Agreement between the Cohen and the Company in the form attached as EXHIBIT A. The grant of Options to Cohen under this Agreement is subject to the express condition that Cohen execute and deliver the Stock Option Agreement.
- (a) Exercise Period and Expiration of Options. The Stock Option Agreement shall provide, among other things, that the Options granted under this Section 1 shall not become exercisable unless and until vested. Such Options shall vest and thereby become exercisable ninety (90) days after the date of this Agreement if (i) concurrently with Cohen's execution and delivery of this Agreement, his wife, Donna Cohen, shall have executed and delivered to the Company that certain Stock Lock-Up Agreement in the form attached as EXHIBIT B, and (ii) no breach or default by Cohen or Donna Cohen under this Agreement, the Stock Option Agreement or the Stock Lock-Up Agreement shall have occurred. The Stock Option Agreement shall provide, among other things, that the Options shall expire on the earliest to occur of: (A) two years after the date of grant; and (B) any breach or default by Cohen or Donna Cohen under this Agreement, the Stock Option Agreement or the Stock Lock-Up Agreement.
- 2. Resignation. Cohen hereby resigns as a director, officer (Chairman of the Board) and employee of  ${\tt BioTime}.$

- 3. Severance Compensation. As severance compensation, the Company agrees to pay to Cohen the unpaid portion of his salary and other benefits payable to him under the terms of his Employment Agreement, dated April 25, 1994, through April 24, 1997, provided that Cohen fully and faithfully performs and complies with all of his agreements and obligations under this Agreement, and Donna Cohen fully and faithfully performs and complies with all of her agreements and obligations under the Stock Lock-Up Agreement; provided, however, that the provisions of Section 6.8 of Cohen's Employment Agreement shall not apply in the event that a "Change in Control" as defined therein occurs; and provided, further, that Cohen agrees that the unpaid portion of his salary plus other cash benefits payable for the remainder of the term of his Employment Agreement (ie. through April 24, 1997) is \$42,500.
- 4. Confidentiality. In the course of serving as an officer, director and employee of the Company, the Company has disclosed to Cohen, and Cohen may otherwise have obtained knowledge of or access to, trade secrets and other proprietary and confidential information concerning the Company, the Company products, financial condition, research and development plans, and other matters pertaining to the Company's business ("Confidential Information"). Cohen agrees to treat and hold all Confidential Information as secret and confidential, and to apply strict standards of care to maintain the secrecy of the Confidential Information. In this regard, Consultant agrees not to copy or reproduce any Confidential Information and not to disclose the contents of any Confidential Information to any person or entity, other than officers and directors of the Company. Cohen further agrees to return to the Company written or other copies (including electronic media containing Confidential Information) of any and all Confidential Information in Cohen's possession. The provisions of this Section 4 shall not apply to any Confidential Information that Cohen is obligated by law to disclose to any court or any federal or state government agency.
- 5. Restrictions on Certain Sales. Cohen agrees that, for a period of six months from the date of this Agreement, he will not, directly or indirectly, in his own name, in the name of any other person or entity, or through any account owned or controlled by Cohen or over which Cohen holds any power to direct the sale or other disposition of securities (a) sell, offer for sale, transfer or exchange any Common Shares of the Company, or (b) grant, write, purchase or sell any call, put or other option giving Cohen or any other person or entity the right to sell, or giving any other person or entity the right to purchase, Common Shares of the Company, except for such sales or other transactions in or pertaining to Common Shares of the Company for which no report, statement, form, notice or other document (including, without limitation, any notice under Rule 144 under the Securities Act of 1933, as

amended (the "Securities Act"), or any Form 4 under Section 16(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) is required to be filed with the Securities and Exchange Commission.

6. Restrictions on Certain Actions. For a period of five (5) years commencing on the date of this Agreement, Cohen agrees not to (a) make any statement (public or private) critical of the Company, its management (or any officer or director of the Company), technology, products, business or prospects, (b) recommend that anyone sell or refrain from purchasing Common Shares

- of the Company, (c) engage (directly, or indirectly through the participation in any group, or ownership of any direct or indirect interest in account, corporation, partnership or other entity) in any short sale of Common Shares of the Company, (d) acquire, directly or indirectly, as part of a group or otherwise, beneficial ownership of 5% or more of any outstanding class of the Company equity securities, and Cohen will not join in any group that beneficially owns 5% or more of any such class of equity securities, and (e) participate in or support any group or slate of candidates seeking to replace any incumbent director of the Company. Beneficial ownership shall be determined under Section 13(d) of the Exchange Act and the rules promulgated thereunder.
- 7. Injunctive Relief. Cohen acknowledges that the Company would be irreparably harmed by the disclosure or use of any Confidential Information in violation of this Agreement. Cohen agrees that, in addition to all other remedies available to the Company at law or in equity, the Company shall be entitled to equitable relief enjoining any use, appropriation or disclosure of Confidential Information in violation of this Agreement.
- 8. Certain Remedies for Breach. Cohen agrees that the Options to be granted under Subsection 1 are being granted in consideration of Cohen's agreement to comply with the provisions of this Agreement and the Stock Option Agreement, and Donna Cohen's Agreement to comply with the provisions of the Stock Lock-Up Agreement, and Cohen's right to exercise such Options is conditioned upon Cohen's full compliance with this Agreement and the Stock Option Agreement, and Donna Cohen's full compliance with the Stock Lock-Up Agreement. Because a breach of the provisions of this Agreement and the Stock Lock-Up Agreement could not adequately be compensated by money damages, and/or because determination of any monetary damages incurred by the Company would be difficult to calculate, in the event of a breach of this Agreement or the Stock Lock-Up Agreement, the Company shall be entitled (in addition to, and not in lieu of, any other right or remedy available to it under this Agreement, the Stock Option Agreement, and the Stock Lock-Up Agreement to cancel any or all of the Options granted to Cohen under this Agreement which have not theretofore been exercised in accordance with their terms and conditions. Such cancellation may be effected without any compensation to Cohen or Donna Cohen for the value of such Options or the value of the Shares or other securities underlying such Options.
- 9. Reasonable Restrictions. Cohen agrees that the provisions of Sections 4, 5 and 6 are reasonable and necessary to protect the Company and its business. It is the desire and intent of the parties that the provisions of Sections 4, 5 and 6 shall be enforced to the fullest extent permitted under the public policies and laws applied in each jurisdiction in which enforcement is sought. If any restriction contained in Sections 4, 5 and 6 shall be deemed to be invalid, illegal or unenforceable by reason of the extent or duration thereof, or otherwise, then the court making such determination shall have the right to reduce such extent or other provisions hereof and in its reduced form such restriction shall then be enforceable in the manner contemplated hereby.
- 10. Release. Cohen hereby forever releases, acquits and discharges the Company and each officer, director and employee of the Company from any and all liability, whether in

contract, tort, or otherwise, that Cohen may now have or which may hereafter accrue, arising out of or connected with the service of Cohen as a director, officer or employee of the Company, or as a shareholder of the Company, prior to the date of this Agreement. Cohen further agrees not to participate as a party adverse to the Company in any lawsuit or other proceeding and not to finance or otherwise assist any party adverse to the Company in any lawsuit or other proceeding, other than proceedings pertaining to any actual or alleged breach of this Agreement or the Stock Option Agreement. The Company hereby forever releases, acquits and discharges Cohen from any and all liability, whether in contract, tort, or otherwise, that the Company may now have or which may hereafter accrue, arising out of or connected with the service of Cohen as a director, officer or employee of the Company, or as a shareholder of the Company, prior to the date of this Agreement. The Company and Cohen agree that this release includes all claims of every kind and nature, past, present and future, known or unknown, suspected or unsuspected. With respect to the subject matter of this release, the Company and Cohen expressly waive any and all rights or claims under Section 1542 of the California Civil Code, which provides:

"A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor."

This Section 10 shall not affect Cohen's rights to indemnification arising from his acting as an officer, director or employee of the Company, as provided in the articles of incorporation and bylaws of the Company or Section 317 of the California Corporations Code. The Company's articles of incorporation authorize the corporation to indemnify officers and directors to the fullest extent permitted under California law, and the Company agrees to so indemnify Cohen but only to the same extent as such indemnification is provided to other officers and directors of the Company; provided, however, that the Company does not presently maintain insurance indemnifying its officers and directors from liabilities arising from their acts and omissions, and the Company shall not be obligated to provide Cohen with any such insurance even if such insurance is obtained for other officers and directors in the future.

- 11. Tax Withholding. Cohen agrees that the Company may withhold from the severance payments all federal, state, and local income, employment, FICA, SDI and other taxes. Cohen also agrees to remit to the Company on demand all federal, state, and local income tax withholdings arising from the grant of the Option, as may be required by applicable law. In this regard, Cohen acknowledges that the exercise price of the Option on the date of grant is less than the fair market value per share of the Shares issuable upon Cohen's exercise of the Option.
- 12. Transfers of Restricted Shares. The Company agrees that it will not act to materially delay or prohibit any sale of restricted Company Shares owned by Cohen or Donna Cohen, and will not impose any fee as a condition of such transfer, provided that the sale (a) does not violate the terms of this Agreement or the Stock Lock-Up Agreement, (b) is made in compliance with Rule 144(k) under the Securities Act, (c) does not violate Section 10 or Section 16 of the Exchange Act or any regulation thereunder, and (d) does not violate the securities or "Blue Sky" laws of any state. For the purpose of this Section, the Company shall not be deemed to have caused a restriction or delay on any sale resulting from (i) the placement of a legend on any stock certificate restricting sales or transfers without registration or an exemption from registration under the Securities Act and applicable state securities or Blue Sky laws, (ii) the entry of any stop transfer order or legend on the books and records of the transfer agent of the Shares relating to the restrictions on transfer described in (i), and (iii) any requirement that Cohen or Donna Cohen provide the transfer agent for the Shares with an opinion of counsel to the effect that the proposed sale may be made without registration under the Securities Act or the securities or Blue Sky laws of any state.
- 13. Entire Agreement. The provisions of this Agreement, the Stock Option Agreement and the Stock Lock-Up Agreement constitute the entire agreement between Cohen and the Company with respect to the subject matter of this Agreement, and supersede any prior oral understanding. No modification, supplement or discharge of this Agreement shall be effective unless in writing and executed on behalf of the party to be charged.
- 14. Waiver. No waiver by either party of any condition, term or provision of this Agreement shall be deemed to be a waiver of any proceeding or succeeding breach of the same or of any other condition, term or provision of this Agreement.
- 15. Successors and Assigns. This Agreement shall be binding upon the heirs, executors, administrators, successors and assigns of Cohen, and shall inure to the benefit of the successors and assigns of the Company.
- 16. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.
- $\,$  17. Construction. This Agreement shall be construed in accordance with the laws of the State of California.
- 18. Notices. Any notices or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed received when personally delivered to the party to whom it is to be given, or four (4) days after being deposited in the United States mail, first class certified postage prepaid, and addressed as follows:

To the Company: BioTime, Inc. 935 Pardee Street Berkeley, California 94710

To Cohen:

Lawrence Cohen 3311 N.E. 26th Avenue Lighthouse Point, Florida 33064

Either party may change its address for notices by giving the other party notice of such new address in the manner provided in this Section.

- 19. Titles and Subtitles. The titles or headings of the Sections and Subsections of this Agreement are for convenience of reference only and are not to be considered in construing this Agreement.
- 20. Severability. If one or more provisions of this Agreement are held to be unenforceable under applicable law, each such unenforceable provision shall be excluded from this Agreement and the balance of this Agreement shall be interpreted as if each such unenforceable provision were so excluded, and the balance of this Agreement as so interpreted shall be enforceable in accordance with its terms.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first above written.

> Paul E. Segall, President ----Lawrence Cohen

BIOTIME, INC.

# INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in this Registration Statement Nos. 33-56766 and 33-88968 of BioTime, Inc. on From S-8 of our report dated August 8, 1996 (which expressed an unqualified opinion and includes an explanatory paragraph related to the development stage of the Company's operations), appearing in the Annual Report on Form 10-K of BioTime, Inc. for the year ended June 30, 1996.

DELOITTE & TOUCH San Francisco, California September 23, 1996

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